

Example: Creating a Continuous Ecosystem for MedTech

Venture Center offers a whole suite of facilities for MedTech product development on our campus.

Proof of concept

Prototyping

Testing

Regulatory Pathway

Trial Manufacturing Sterilization and Packaging

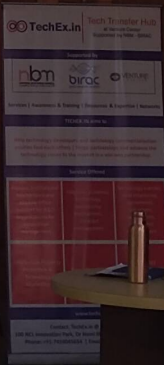
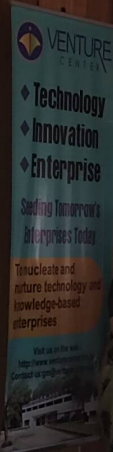
Hotlabs

Tinkering Lab

VC ANALYTIX

RIFC

CLEANROOM



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Examples: Sponsored Projects

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- ❖ To carry out molecular fingerprinting of polyolefin grades and create an understanding of structure-property relationships.
- ❖ To develop a real-time method of measuring and imaging spatial variations in strain in polymer melts.
- ❖ To develop a new catalyst for the conversion of oleic acid to iso-stearic acid providing high (?) yield
- ❖ To demonstrate a novel process for production and purification of D-allulose at 10 litre and 100 litre scale using a continuous process.
- ❖ To validate a LFA point of care diagnostic test against a gold standard and demonstrate 95% sensitivity and 99% specificity.
- ❖ To generate structural characterization data (suitable for a regulatory submission) of protein X in a GLP certified facility.
- ❖ To carry out biocompatibility studies for tissue engineering product Y following ISO 10993 standards.

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Sources of value in technology transfer

- ◆ Knowhow (with presumed Freedom to Operate)
- ◆ Right to exclude others from practicing the art (valid patent rights) → Source of sustainable, competitive advantage !
- ◆ Research and technical support for validating, scale-up, valorizing knowhow/patent rights and commissioning.

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Secondary Content



Working with Industry: Modes

Where they define problems and seek solutions

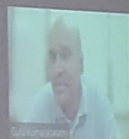
- Immediate burning need (short term engagement)
- Longer term (fund a PhD student, more open ended, publication rights)
- Advisory consulting ("retainer")

You have a solution/technology

- Technology Transfer to industry
- Licensing IP/Knowhow to industry
- Spin off a start-up (BIRAC BIG grant)

Discussion and joint formulation: Then seek funds for development

11



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Incubating

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Entrepreneurs | Tech Managers

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Myth: Industry Problems are Monotonous

IT solves and creates a range of problems that we cannot see

Introduction

Learn Why, We have these kinds of industry "Problems" in every

Industry: "The IT industry has been the most successful in solving the most complex and difficult problems in every industry."

IT solves and creates a range of problems that we cannot see

IT solves and creates a range of problems that we cannot see

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Building

High organization (Academy / Startup) Industry (Business / Individual Investors) Tech Startups

Service Offerings

Full & Specialized Information of technology

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Several people are seated at long tables, listening to the presentation. The tables are equipped with water bottles and papers. The audience includes men and women of various ages, all appearing engaged in the session.



High Industry Problems on Windows

11 Categories and discuss a couple of problem that we worked on

1. Software Development

2. Hardware

3. Network

4. Security

5. Performance

6. Scalability

7. Reliability

8. Maintainability

9. Usability

10. Compliance

11. Integration

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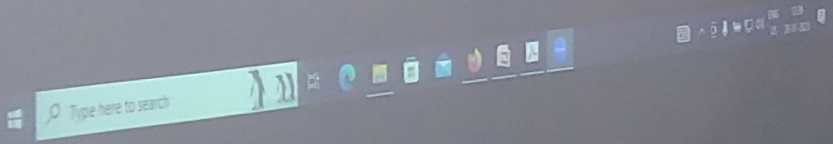
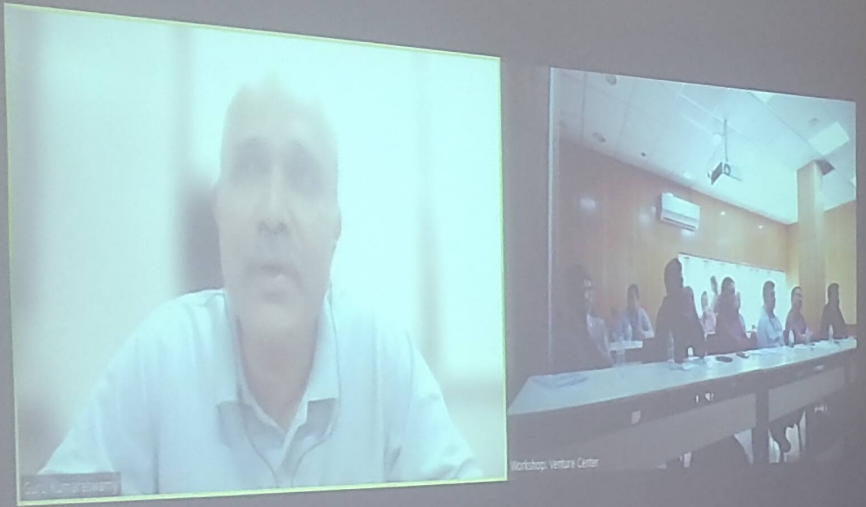
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- 2. Vendor Selection & Evaluation
- 3. Technology Assessment & Benchmarking
- 4. Project Management & Implementation
- 5. Training & Capacity Building

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Individuals | Venture Capitalists | Investors

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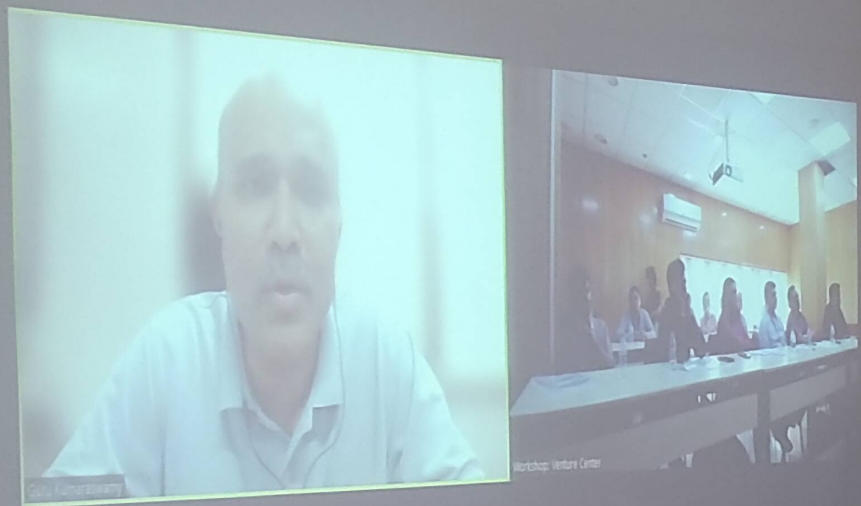
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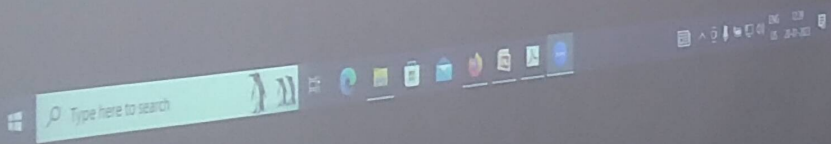
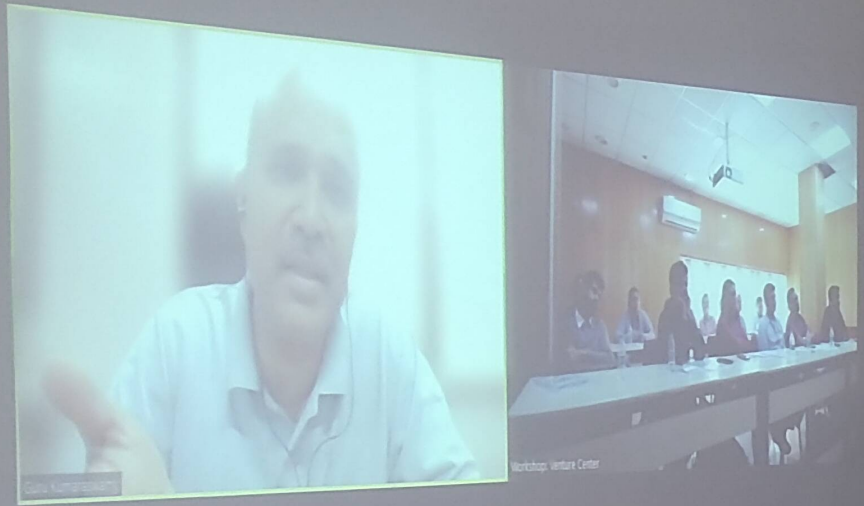
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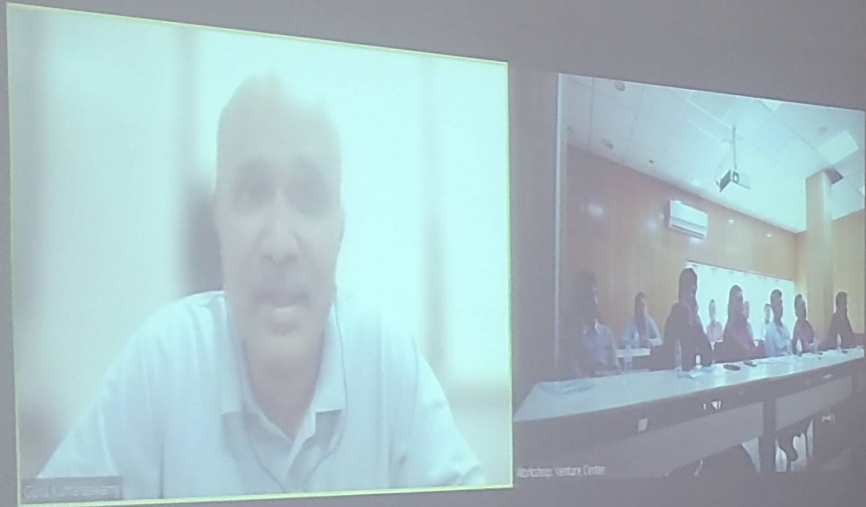
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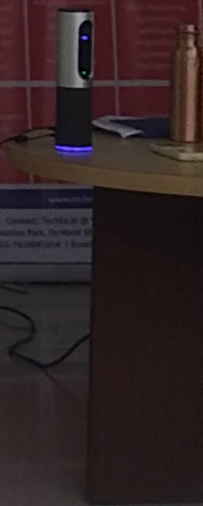
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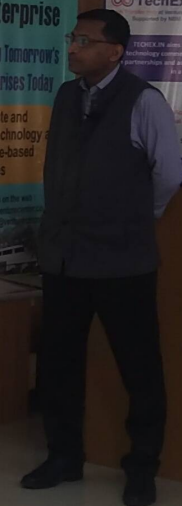




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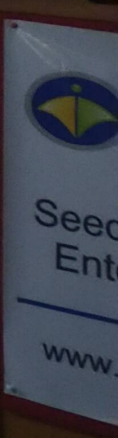
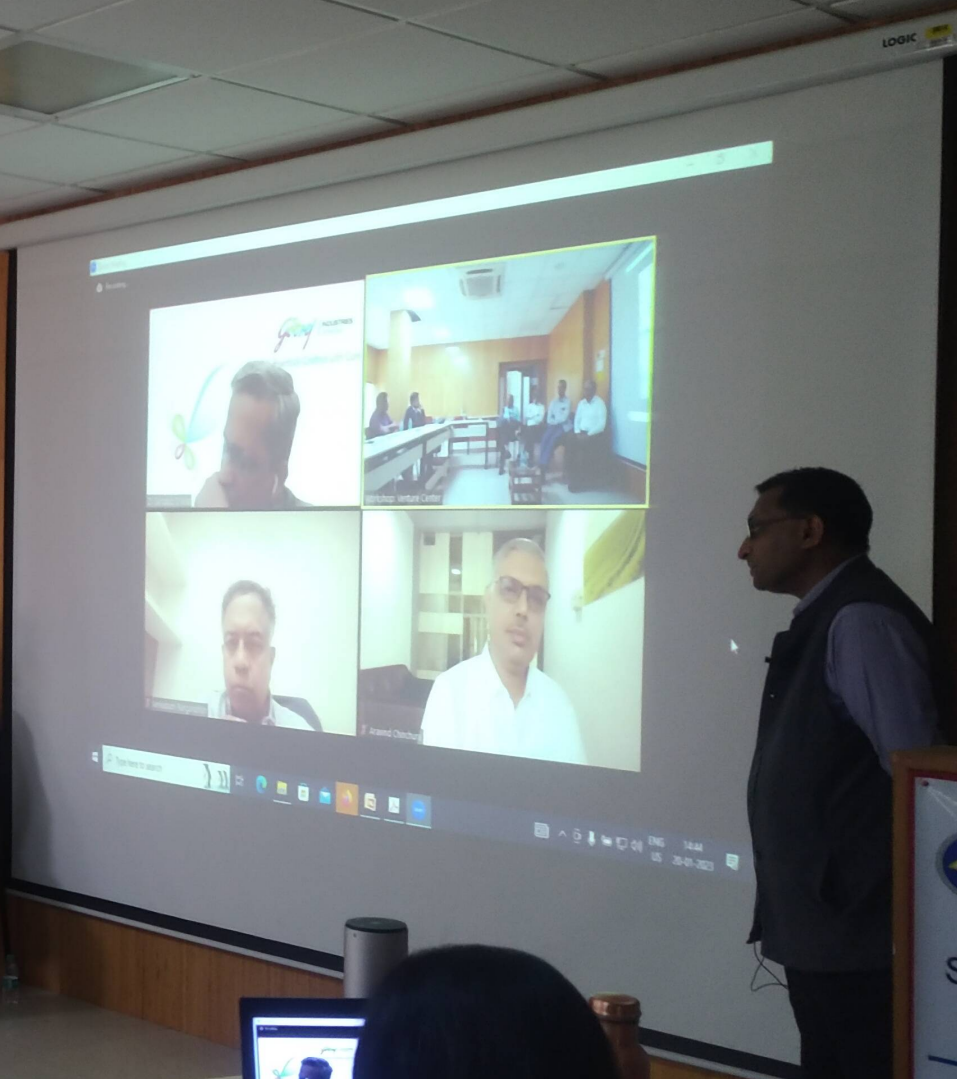
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WIN BIG

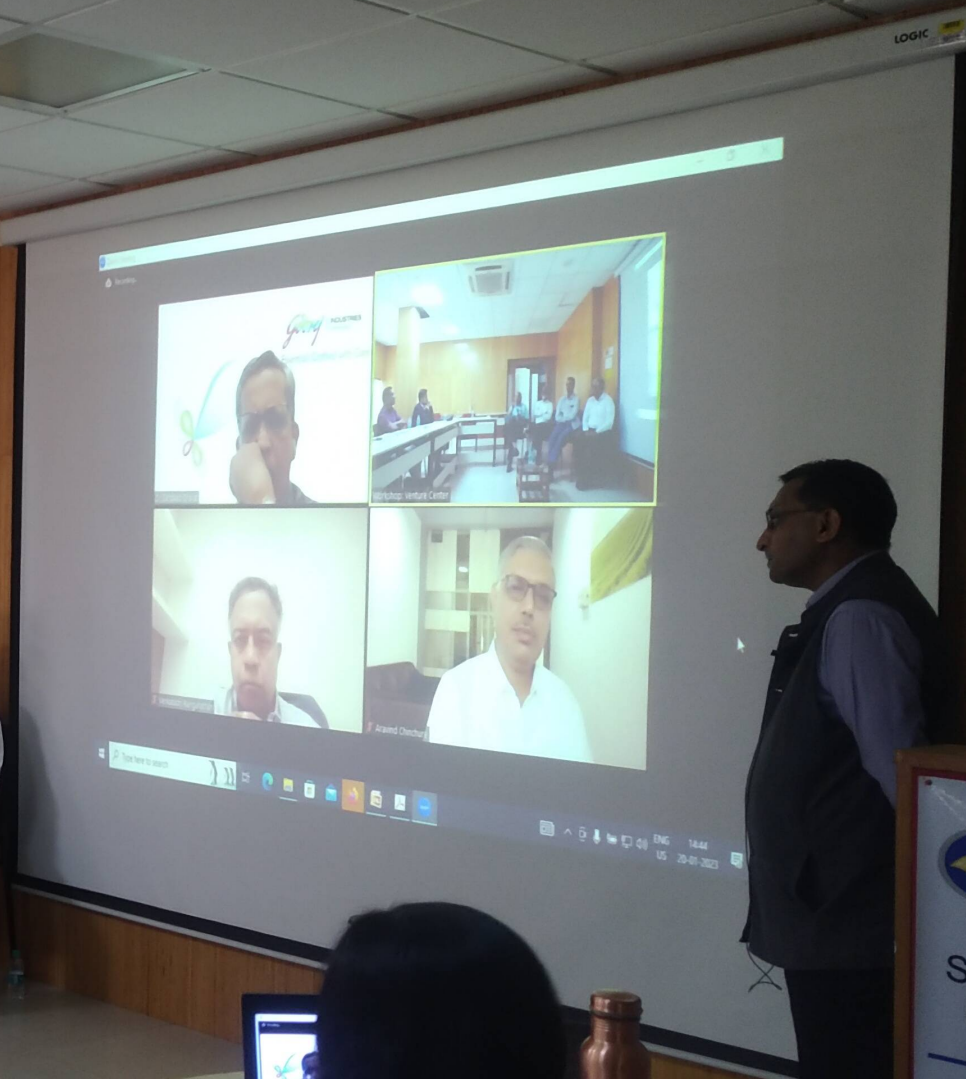
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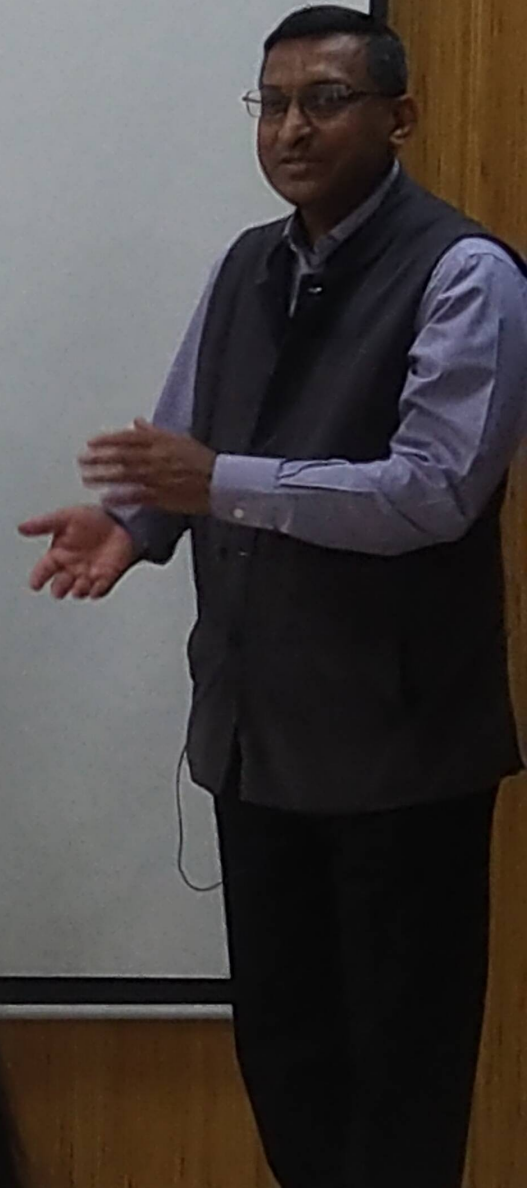
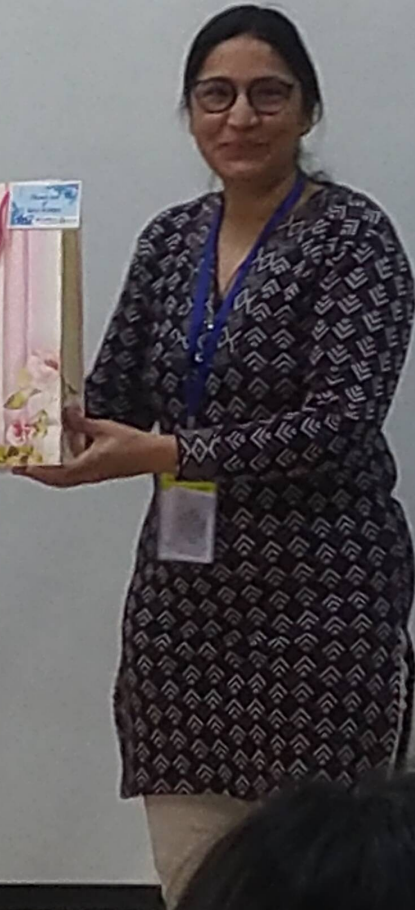
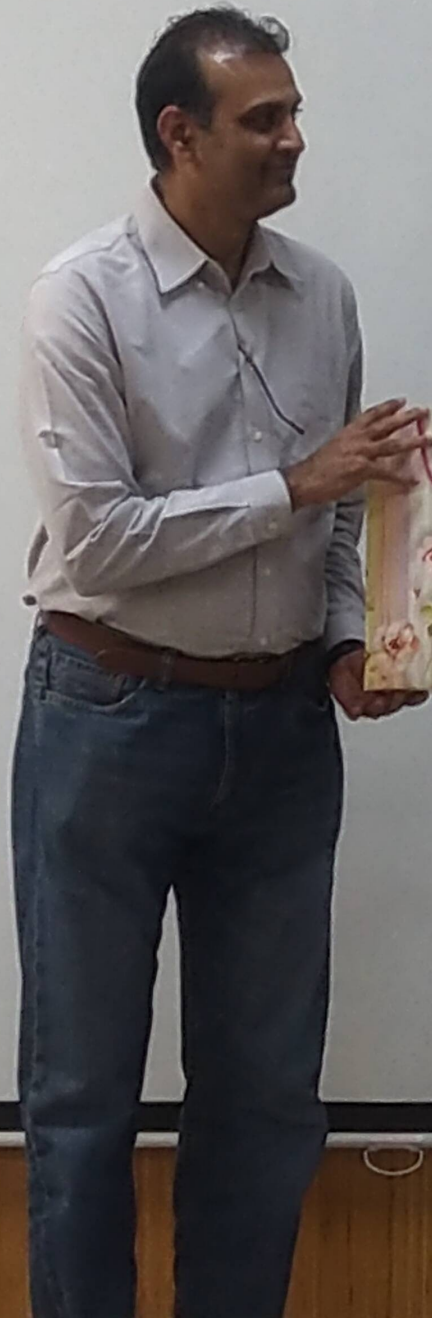


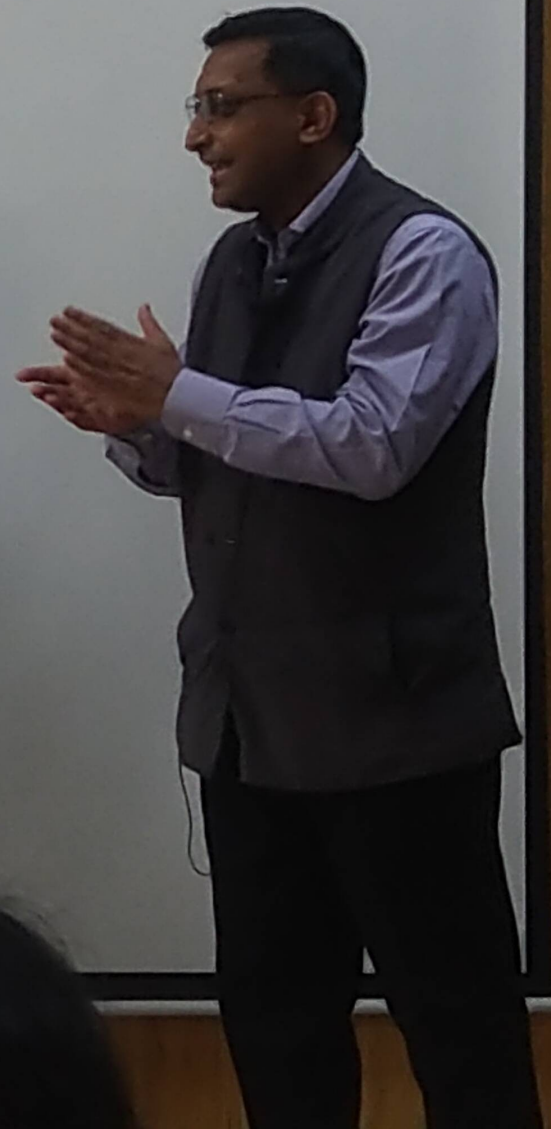
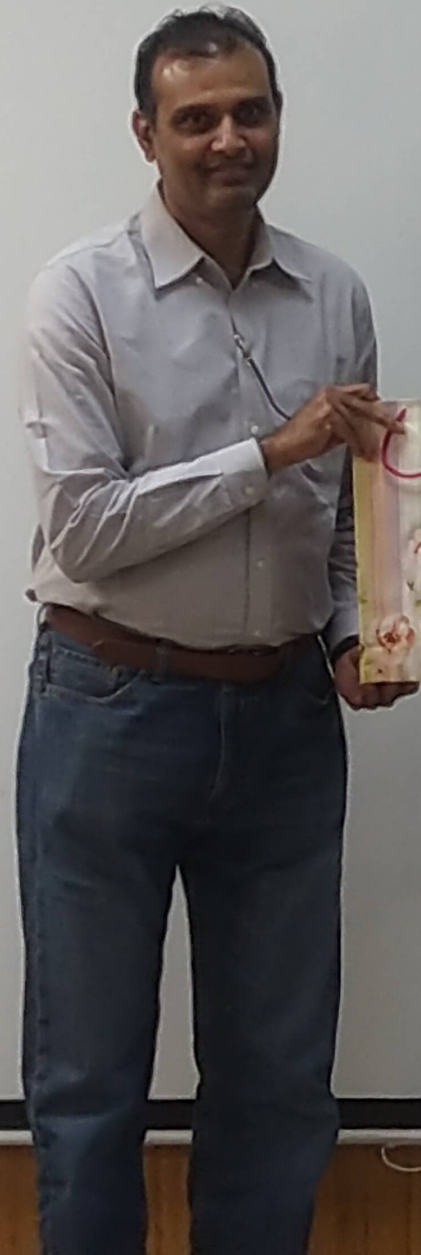


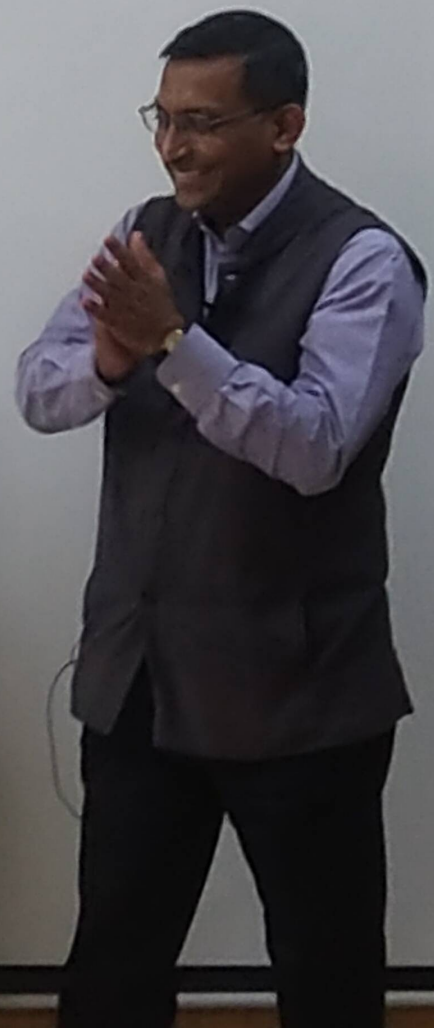


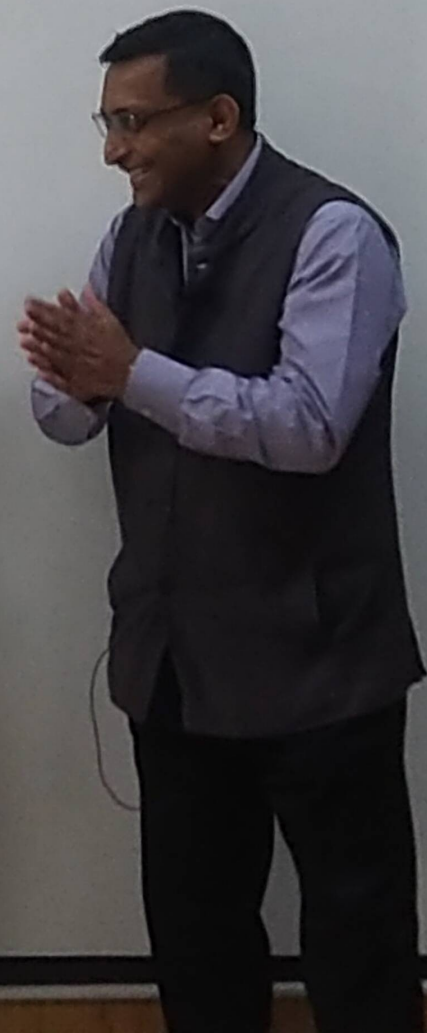
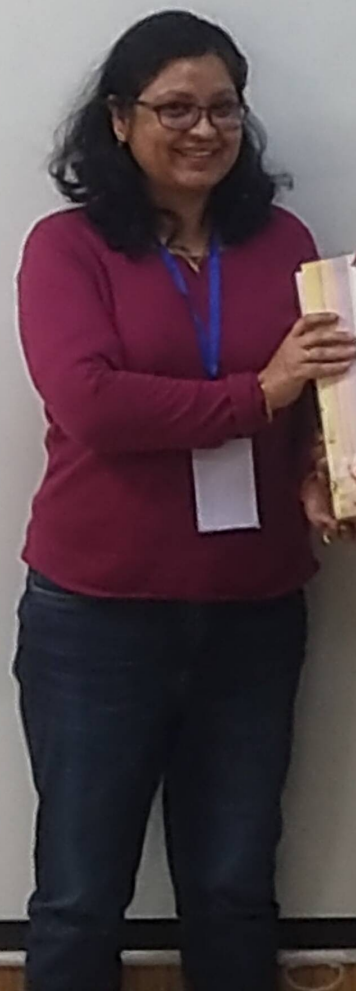
















Sponsored Project Agreements: Structure

Structure of Sponsored Project Agreements

- ❖ Parties
- ❖ Preamble
- ❖ Definitions
- ❖ Effective date, duration
- ❖ Rights and responsibilities of each party
- ❖ Financial arrangements
- ❖ Intellectual property -- ownership and exploitation rights
- ❖ Confidentiality, conflict of interest, non-compete
- ❖ Boiler plate clauses
- ❖ Signatures
- ❖ Appendices:
 - ❖ Project objectives, scope, workplan, timelines, deliverables, fee, payment terms
 - ❖ Background knowhow and IP

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Seating area with participants at tables, water bottles, and documents.

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Case Study of Industry Projects

- Example 1: Technology Licensing + Co-development (Titanosilicate with Süd Chemie and DMC with RIL)
- Example 2: Research + Technology Licensing (Biodiesel/Lubricants – Benefuel Inc.)
- Example 3: Developing in-depth understanding (Drug intermediates – Emcure; Industrial catalysts – Indian Industries; R&D/Tech. Service)
- Example 4: Information analysis and advisory (Zeolites in industrial applications – consultancy)



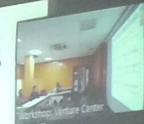
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Case Study of Industry Projects

- Example 1: Technology Licensing + Co-development (Titanosilicate with Süd Chemie and DMC with RIL)
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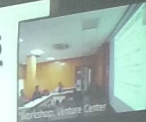
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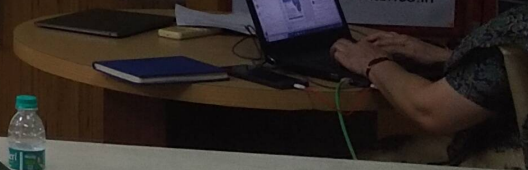
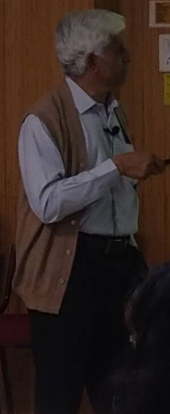
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Key elements of the supporting ecosys

- Enabling policies
- Basic infra facilities
- Specialized scientific/prototyping support

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Services | Assessment & Training | Research & Support | Incubation

Partners | Industry Incubators | Risk Managers

of databases on
Investment and start-up related report

Present Location
Chennai Area

TechEx.in Tech Transfer Hub

nbm | biroc | AICTE

TechEx.in aims to

assist technology developers in identifying commercial opportunities that can be leveraged for the development of new products and services

Service Offering



Key elements of the supporting ecosys

- Enabling policies
- Basic infra facilities
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Entrepreneurs | Academics | Industry Incubators | Risk Managers

Services Offered:
- IP Assessment
- Market Research
- Patent Search
- Patent Clearance
- Patent Litigation
- Patent Drafting
- Patent Prosecution
- Patent Portfolio Management
- Patent Valuation
- Patent Monetization
- Patent Infringement
- Patent Enforcement
- Patent Dispute Resolution
- Patent Arbitration
- Patent Mediation
- Patent Conciliation
- Patent Negotiation
- Patent Settlement
- Patent Arbitration
- Patent Mediation
- Patent Conciliation
- Patent Negotiation
- Patent Settlement

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Services Offered

Key elements of the supporting ecosys

Startup India

<https://www.startupindia.gov.in/content/sih/en/startupgov/startup-recognition-page.html>

Registration

Startup India Registration (Basic)

Details

- Eligibility for certain funding schemes – grants, seed funding
 - Enabling provisions for Angel/ VC/ FVC investments
 - Relaxations in public procurement
 - Self certification for compliance under: Labour laws, Environment Laws
 - Facilitation: Intellectual property
 - Ease of business: Company law
 - Tax exemption: See below
- Startup India Registration with tax exemption u/s 56
- Post getting recognition a Startup may apply for Angel Tax Exemption.
- Startup India Registration with tax exemption u/s 80 IAC
- Post getting recognition a Startup may apply for Tax exemption under section 80 IAC of the income Tax Act. Post getting clearance for Tax exemption, the Startup can avail tax holiday for 3 consecutive financial years out of its first ten years since incorporation



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Registration	Details
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Startup India Registration with tax exemption u/s 56	<ul style="list-style-type: none">• Post getting recognition a Startup may apply for Angel Tax Exemption.
Startup India Registration with tax exemption u/s 80 IAC	<ul style="list-style-type: none">• Post getting recognition a Startup may apply for Tax exemption under section 80 IAC of the Income Tax Act. Post getting clearance for Tax exemption, the Startup can avail tax holiday for 3 consecutive financial years out of its first ten years since incorporation.

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Organisations | Academics | Startups | Industry Incubators | Venture Managers

of databases on
incubation and their
model report

Patent Landscape
Market Intelligence
Cluster Analysis

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Services | Assessment & Training | Networking & Support | Networks

TechEx.in aims to:

Build knowledge ecosystem and strengthen commercialisation entities. Build each entity's | Foster partnerships and address the technology transfer challenges for each entity | Support

Service Offerings

Key elements of the supporting ecosystem

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TECHEX.IN aims to help technology developers and innovators commercialize and realize their ideas, forge partnerships and advance their technology closer to the market by a wide range of activities:

- Organizations / Academia / Startups / Industry Incubators / High Potentials
- IP of Startups on
- Improvements and short
- Patent Landscape
- Clientele Area

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Services | Awareness & Training | Research & Innovation | Networks

TECHEX.IN aims to:

- Help technology entrepreneurs and technology commercialization projects that are seeking to go commercial and identify the technology closer to the market in a suitable environment.

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Key elements of the supporting ecosystem

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Organisations | Academic Institutions | Startups | Industry Incubators
Investment Angels | Venture Capitalists | Tech Managers

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Citation An
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Getting selected for implementing a Seed Fund



What do the funding agencies generally look for while sanctioning seed fund for incubators:

- ✓ Age of the incubator
- ✓ No of current / graduated incubatees
- ✓ Pipeline for investment – stage of your current incubatees
- ✓ Experience in managing funding programs – good track record
- ✓ Good reporting system
- ✓ Good mentoring capabilities
- ✓ Team in place to manage the investments including a CEO
- ✓ Impact generated by the existing portfolio is important for funding continuity

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Inviting
Startups | Academia | Startups | Industry Incubators
Individual Investors | Tech Managers

Service Offerings

- IP (PAT) / Unpublished work of databases on a regular basis
- Expert run search, reportations and short result report
- Assessment / Patent Landscapes
- Go to market / Citation Analysis
- Net search / Information management
- White space Analysis

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Services | Awareness & Training | Resources & Expertise

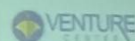
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Service Offered

- Publications, institutional mechanisms and database office support for R&D organisations for innovation management
- Industry / academia / startup / incubator / venture capital / investment management
- Intellectual Property Protection & Technology Marketing
- Start up and New Venture Creation

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Inviting
R&D organisations | Academia | Startups | Industry
Individual Investors | Tech Managers

Service Offerings

IP (DIP): Unlimited use of database on a pay per basis	Patent Landscape
Expert run search, exportation of relevant result set and compiled reports	Citation Analysis
Assessment	Infringement
to Operate	White space Analysis
IP search	

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Service Offerings:

- IP (PAT) - Unlimited use of databases on a daily basis
- IP (PAT) - Expert run search, report generation and short event result set and compiled report
- Assessment
- Patent Landscapes
- IP (PAT) - Operate
- Citation Analysis
- IP (PAT) - Search
- IP (PAT) - Intelligence
- White Space Analysis

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Service Offerings:

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- Expert non-search, reputation and short result set and compiled report
- Assessment
- Patent Landscapes
- Operate
- Citation Analysis
- Text search
- Webpage analysis
- White space Analysis

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Help technology developers and entities find each other | Forge technology closer to the market

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- Intellectual Property Protection & Technology Marketing
- Sum off deals
- Members Program

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- Infringements suit/injunction relief is available, post registration
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- No Disclosure prior to official filing for registration
- No Protection, if disclosed, prior to filing for registration
- Protection will only be- subject to filing the application/grant
- No relief / enforcement if not registered
- Technology enters into Public domain/becomes prior art
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Partnering

R&D organizations / Academia / Startups / Individual Inventors

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Dr. R. Venkatesh
Dr. L. Suresh Kumar

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including

R&D organizations | Academia | Startups | Individual Inventors

Patent Search | IP Risk Assessment

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Services | Examinations & Training | Patents | Inventions | & Investor Relations

IP Risk Assessment | IP Risk Assessment

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R&D organizations | Academic Startups | Industry Incubators
Individual Investors | Tech Managers

Use of databases on
search, exportation and short
and compiled report

Patent Landscape
Analysis

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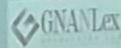
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knowledge

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AND ANALYTICS DESK**

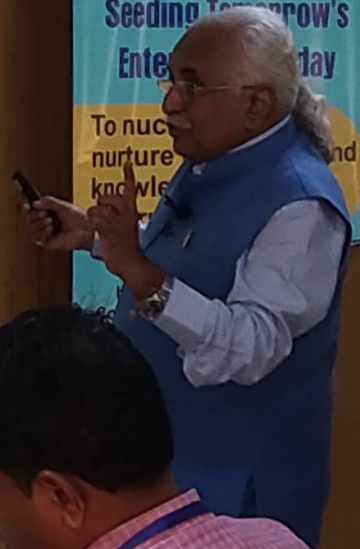
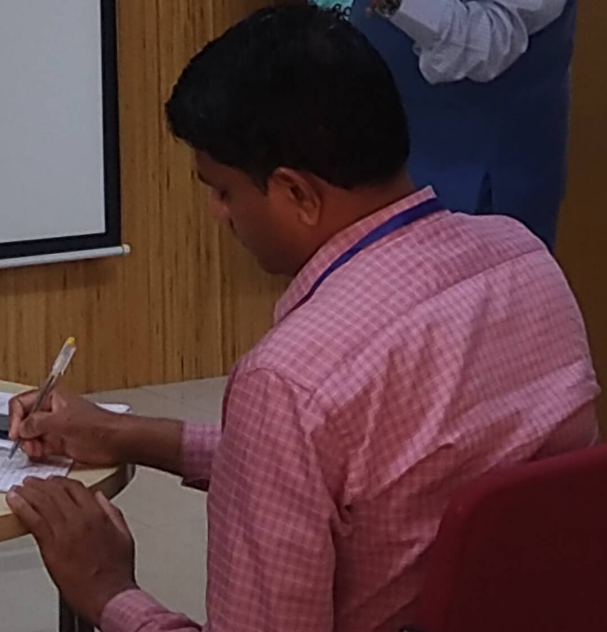
TECHEX.IN aims to help technology developers and technology commercialisation entities find each others, forge partnerships and advance technology closer to the market in a win-win partnership.

R&D organizations | Academic institutions | Startups | Industry Incubators
Individual Investors | Tech Managers

Use of databases on
search, exportation and short
and compiled report

Patent Landscape
Analysis

www.venturecenter.co



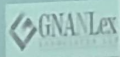
MANAGING IP

Copyrights & Trademarks

- Starts with Disclosure/Expressions
- May Apply for Registration anytime
- Plagiarism/Passing off action under Common Law available even without registration.
- Infringements suit/injunction relief is available, post registration
- Civil and Criminal Remedies

Patents & Designs

- No Disclosure prior to official filing for registration
- No Protection, if disclosed, prior to filing for registration
- Protection will only be- subject to filing the application/grant
- No relief / enforcement if not registered
- Technology enters into Public domain/becomes prior art
- Infringements suit/injunction relief is available, post registration
- Civil Remedies



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AND ANALYTICS DESK

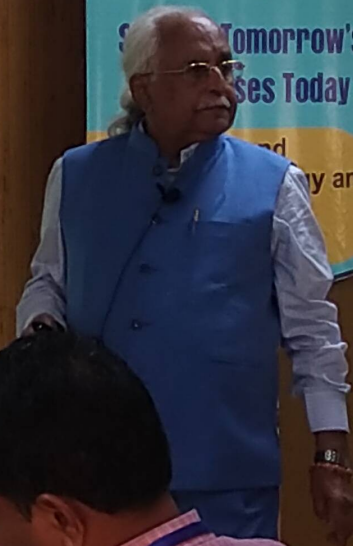
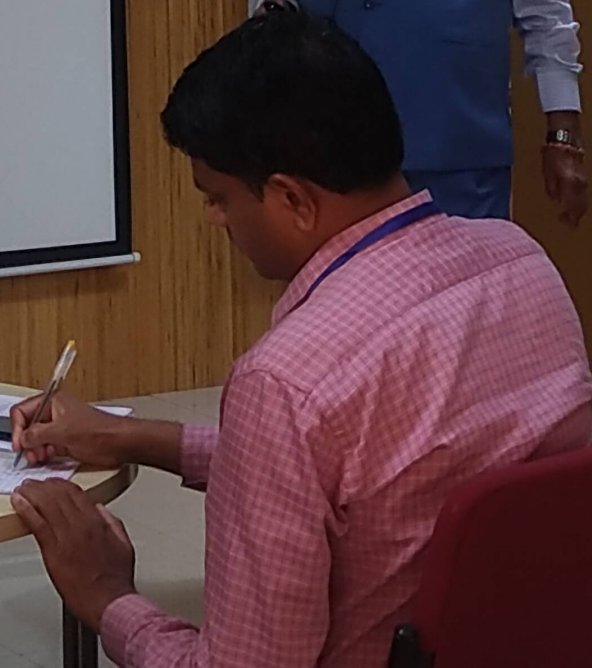
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knowledge
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Horizon Analysis

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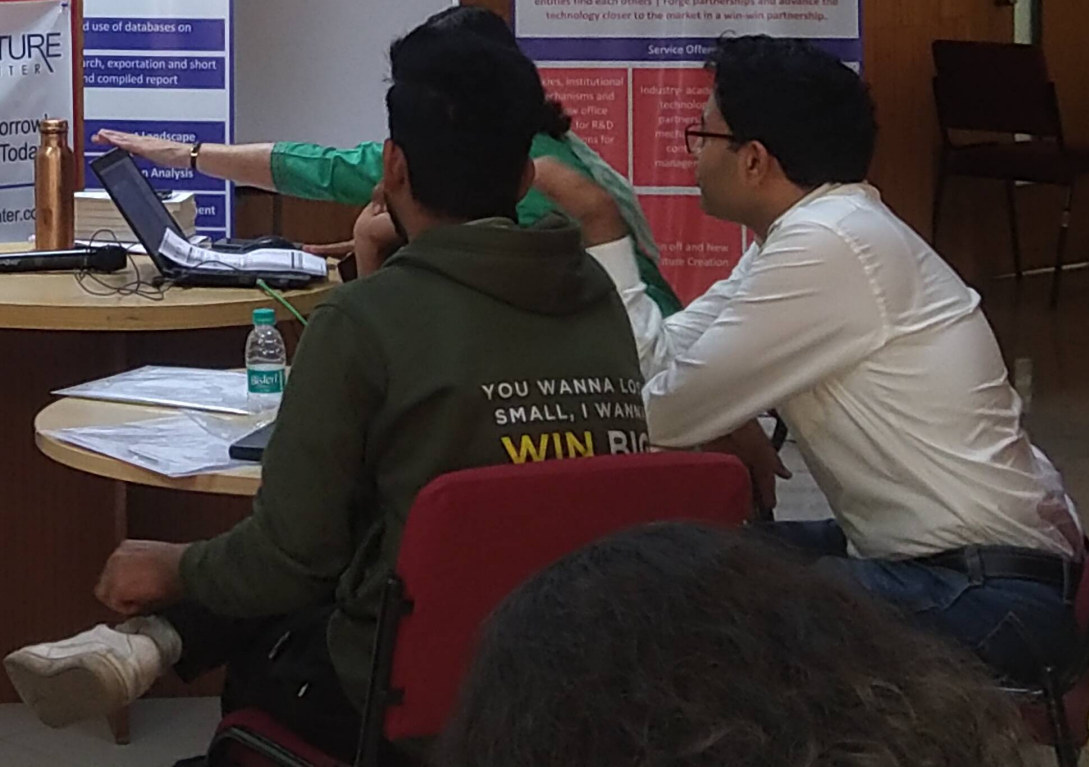
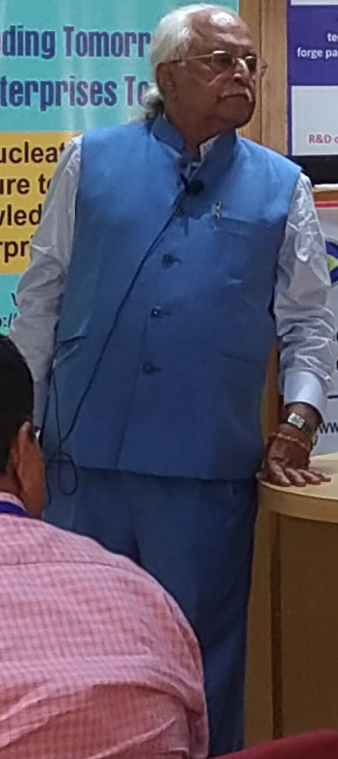
Services | Awareness & Training | Resources & Expertise | Networks

TECHEX.IN aims to

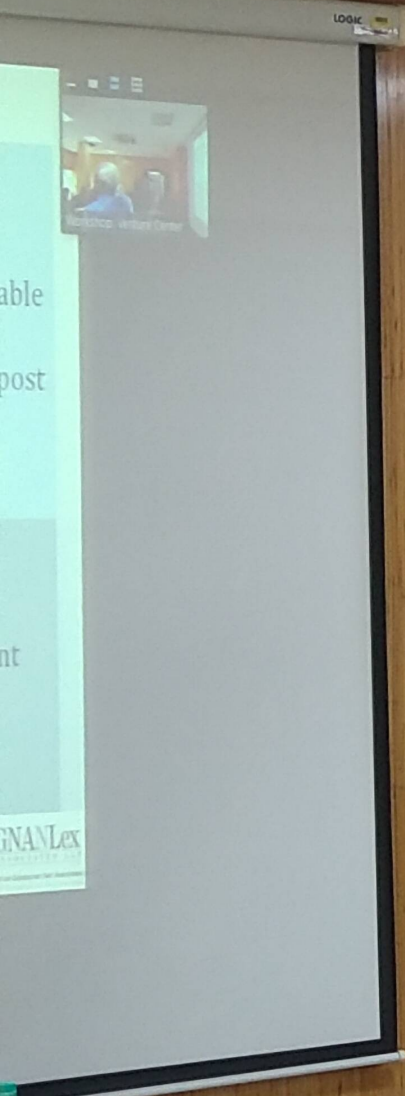
Help technology developers and technology commercialisation entities find each other | Forge partnerships and advance the technology closer to the market in a win-win partnership.

Service Offerings

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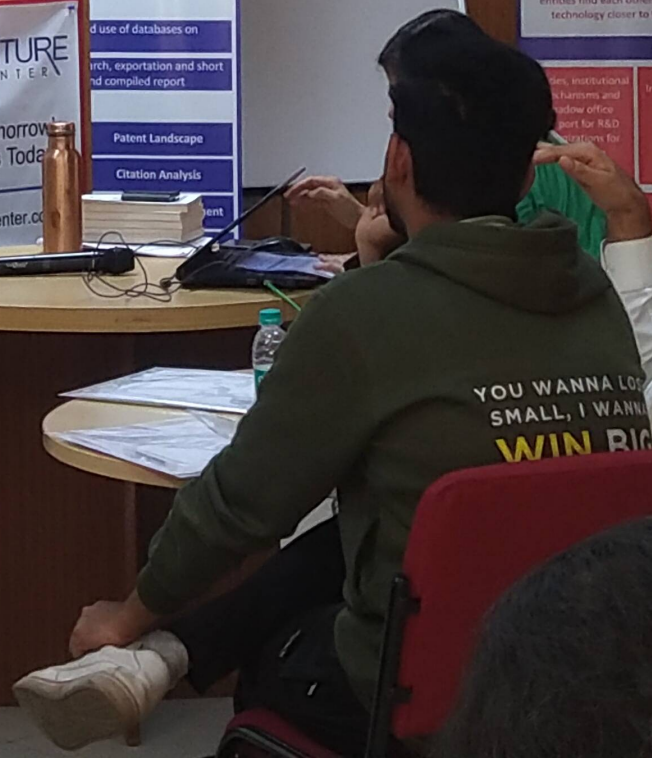
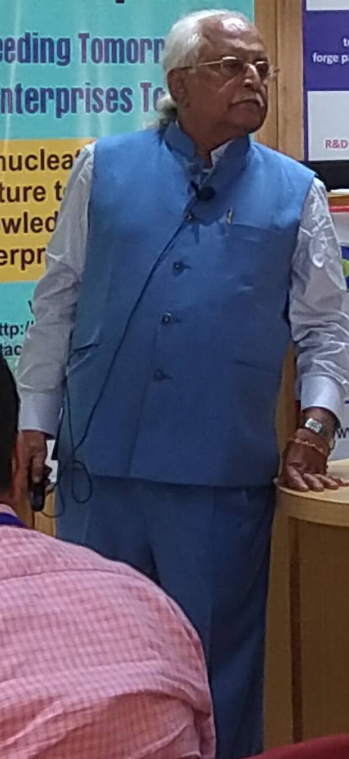
Help technology developers and technology commercialisation entities find each other | Forge partnerships and advance the technology closer to the market in a win-win partnership.

Service Offerings

Industry-academia partnerships and support for R&D commercialisation for startups, institutional investors and technology commercialisation entities

Industry-academia partnerships and support for R&D commercialisation for startups, institutional investors and technology commercialisation entities

Spin-off and New Venture Creation



Session 7A: Protecting your ideas. IP strategy

Gopakumar Nair
Founder, Gopakumar Nair Associates.

He is also CEO of Patent Gurukul, a reputed and well-known training centre for Patent Agents. He is a registered Patent & Trademark Agent and also Scientific Officer at the Patent Office. He was Dean of Institute of Intellectual Property Studies (IIPS) at Hyderabad.

Nair is a Post-graduate in Law and trained in Management. With more than 20 years of experience in Intellectual Property, he is the Chairman of the Patent Bar Association, Hyderabad.

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Session 7A: Protecting your ideas. IP strategy

Gopakumar Nair
Founder, Gopakumar Nair Associates.

He is also CEO of Patent Gurukul, a reputed and well-known training centre for Patent. He is a registered Patent & Trademark Agent and also Scientific Officer at the Patent Office. He was Dean of Institute of Intellectual Property Studies (IIPS) at Hyderabad.

Nair is a Post-graduate in Law and trained in Management. With more than 20 years of experience in Intellectual Property, he is the Chairman of the Board of Directors of the Indian Patent Bar Association.

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Session 7B: Technology marketing and transfer

Pradnya Aradhye
Senior Specialist-Innovation Management, Venture Center



Pradnya is responsible for marketing and establishing Industry connects as part of TechEx.in (Regional Technology Transfer Office) at Venture Center. She is a Registered Technology Transfer Professional (RTTP). Prior to her role in Tech Transfer, she was handling the profile of Bioincubation Manager at Venture Center. She played a role in setting up BioIncubator at Venture Center. Bioincubation also involved active mentoring of Bio-entrepreneurs. Pradnya has a M.Tech in Biological Sciences and Bioengineering from IIT Kanpur.

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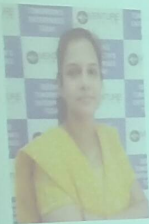
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Participant 1: A man in a dark blue shirt sitting at a round table with water bottles and papers.

Participant 2: A man in a maroon striped shirt sitting at a round table with water bottles and papers.

Participant 3: A man in a blue and white plaid shirt sitting at a round table with water bottles and papers, looking at a smartphone.

Session 7B: Technology marketing and transfer



Pradnya Aradhye
Senior Specialist-Innovation Management, Venture Center

Pradnya is responsible for marketing and establishing Industry connects as part of TechEx.in (Regional Technology Transfer Office) at Venture Center. She is a Registered Technology Transfer Professional (RTTP). Prior to her role in Tech Transfer, she was handling the profile of Bioincubation Manager at Venture Center. She played a role in setting up BioIncubator at Venture Center. Bioincubation also involved active mentoring of Bio-entrepreneurs. Pradnya has a M.Tech in Biological Sciences and Bioengineering from IIT Kanpur.

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Organisations | Academia | Startups | Industry | Individual Inventors | Business Angels

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Department of IIT Kanpur, India

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Government & Funding | Research & Innovation | Networks

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LOOK

OUTLINE

- TECHNOLOGY MARKETING
 - What is technology marketing?
 - Why is it important?
 - Where does it fit in the scheme of technology transfer?
 - How to go about it?
- TECHNOLOGY TRANSFER/ LICENSING
 - Basics of technology licensing
 - Types of licenses
 - Anatomy of a license agreement
 - Examples of licensing from Indian R&D institutes



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◆ **Enterprise**

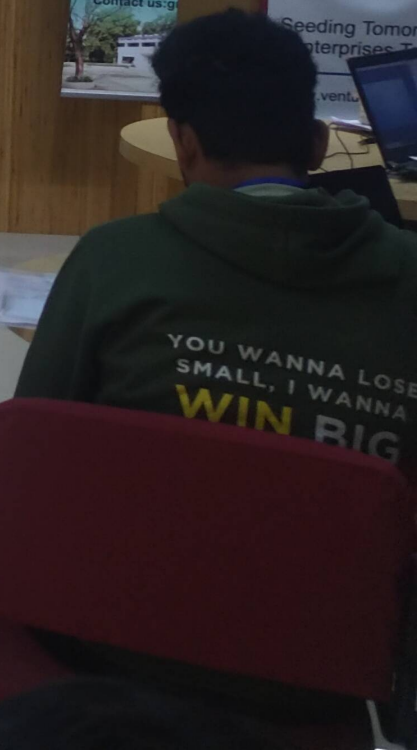
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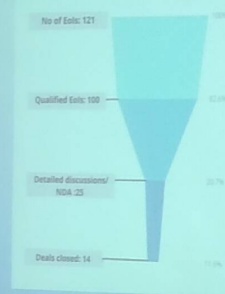
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WHAT IT TAKES FOR A DEAL TO HAPPEN?

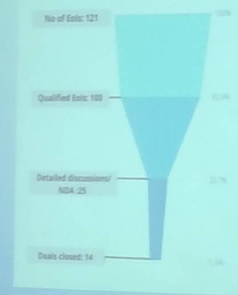


- It is much harder than you expect
- It is difficult to get people's attention (even for a good technology)
- **ALWAYS** be marketing: key to success

What has worked for us?

- Personal contacts
- Networks
- Leads from the inventor

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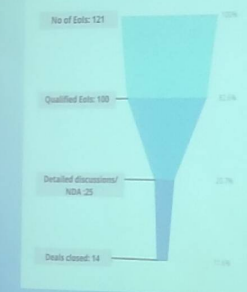


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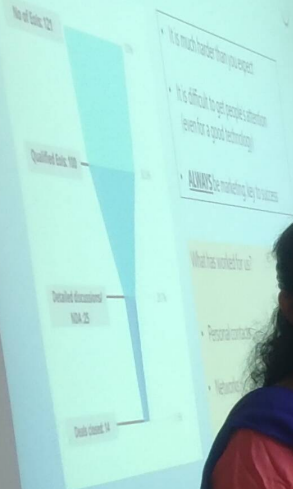


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WHAT IT TAKES FOR A DEAL TO HAPPEN?



- It is much harder than you expect.
- It is difficult to get people's attention (even for a good technology)
- ALWAYS be marketing key messages

- What has worked for us?
- Personalization
 - Relationships

A woman in a pink kurta and blue shawl is presenting. She is holding a small device, possibly a remote or a tablet, and is looking towards the audience. She is standing in front of a large projection screen.

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TechEx.in aims to help technology entrepreneurs and technology commercialization experts find each other, forge partnerships and address the technology closer to the market to a win-win partnership.

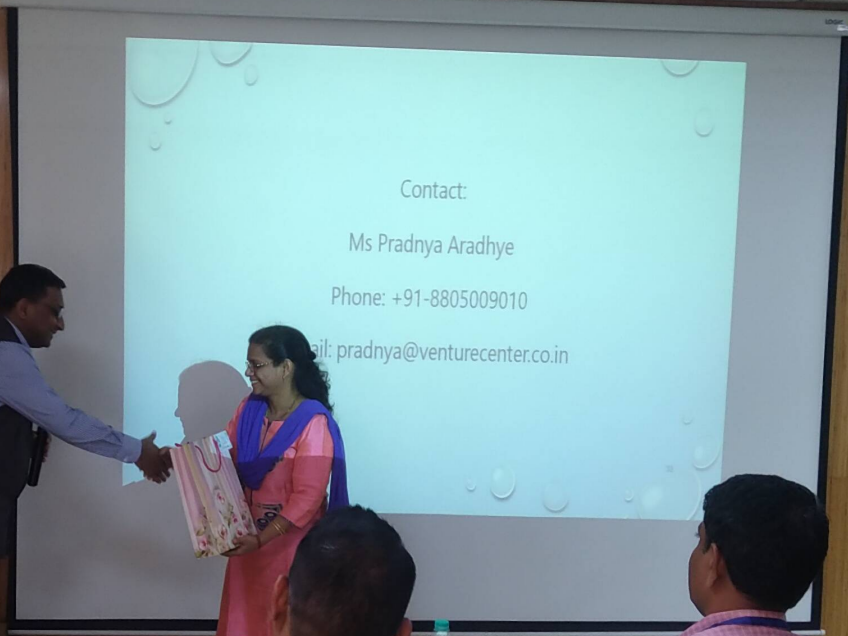
Inviting: R&D organizations | Academia | Startups | Industry institutions | Individual Investors | Tech Managers

Service Offerings:

- Site Search (SaaS) - Unlimited cost of database on first use first time.
- Search Desk: Expert research report on search, reputation and brand of relevant result set and analysis.
- Feasibility Assessment
- Assess to Operate
- State of Art search
- White paper

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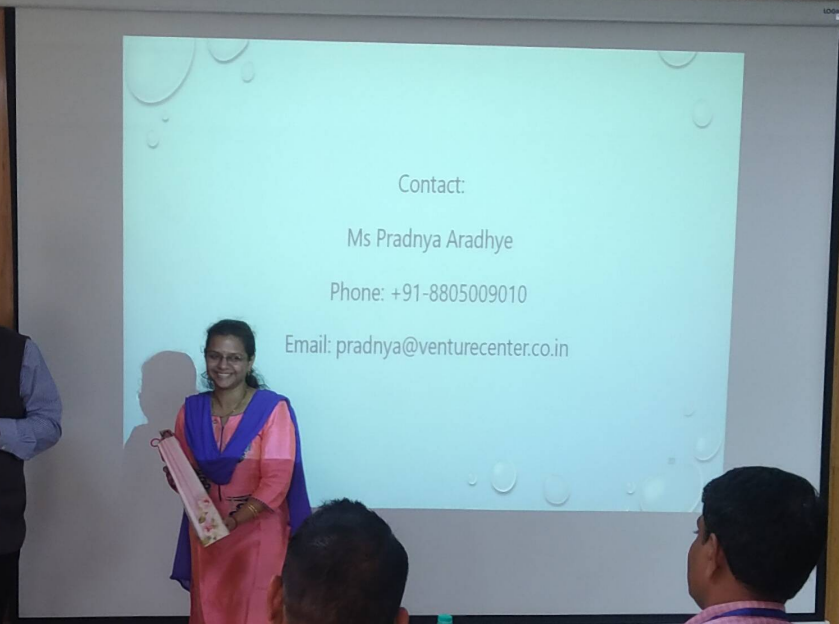
M&D organizations | Academic Institutions | Individuals

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Contact:

Ms Pradnya Aradhya

Phone: +91-8805009010

Email: pradnya@venturecenter.co.in

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Inviting
 Startups | Academia | Startups | Industry Incubators
 Individual Inventors | Tech Managers

Service Offerings

Patentability Assessment	Patent Landscape
Freedom to Operate	Citation Analysis
State of Art search	Infringement assessment

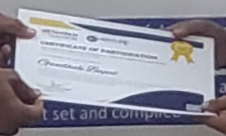
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 Phone: +91-8956677542 | Email: poorvashree@ipface.org

A man in a white shirt and khaki trousers is presenting a certificate to a woman in a floral patterned top and black pants. They are standing in front of the TechEx.in banner.



A man in a blue shirt and dark vest is clapping his hands, standing to the right of the woman receiving the certificate.

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 ◆ Enterpr

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A man in a pink checkered shirt is seated in the foreground, looking towards the presentation area.



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Service Offerings
Patent Landmark
Freedom to Operate
State of Art search
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Man in white shirt presenting a certificate to a woman in a floral top.



Man in a vest clapping.

Man in a pink shirt sitting in the foreground, facing away from the camera.

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Service Offerings

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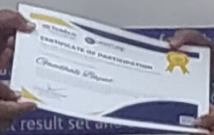
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listing of relevant technologies

Patentability
Freedom to operate
Business model assessment

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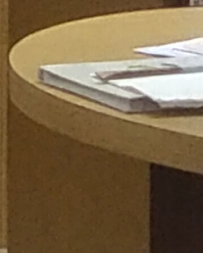

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Organizations | Individuals

Listing of relevant

Patentability Assessment

Freedom to Operate

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Organizations | Individuals

Search: [] and short listing of relevant

Patentability Assessment

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R&D organizations | Academic Institutions | Individual Inventors | Service Providers

CERTIFICATE OF PARTICIPATION
Rajesh Kumar

Patentability Assessment
Freedom to Operate
State of Art search
White Paper

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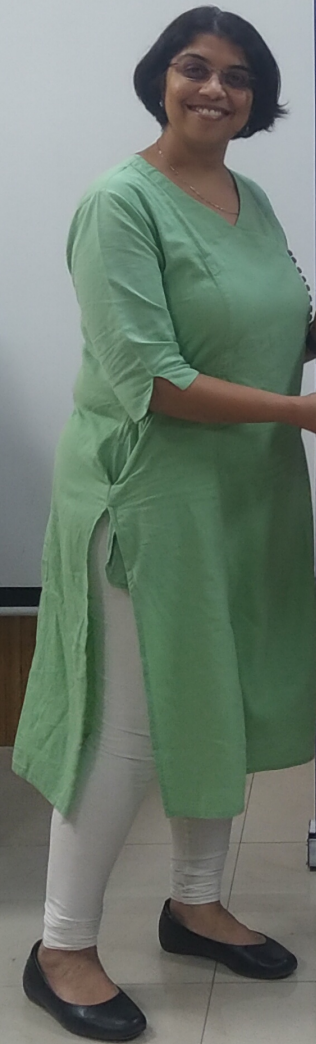
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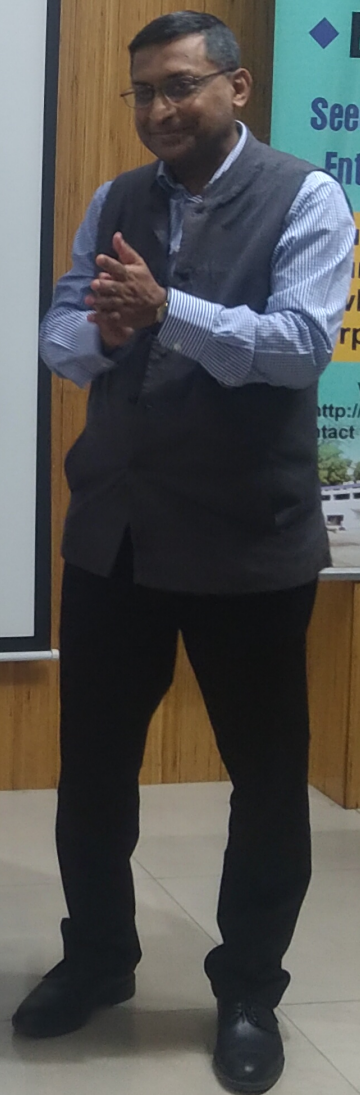
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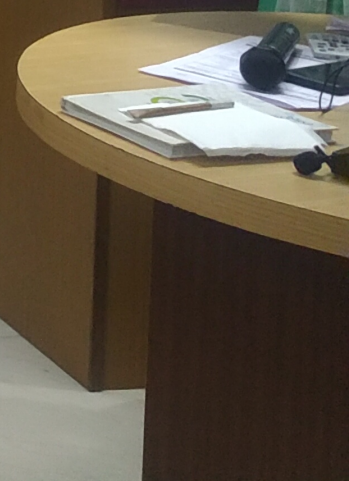
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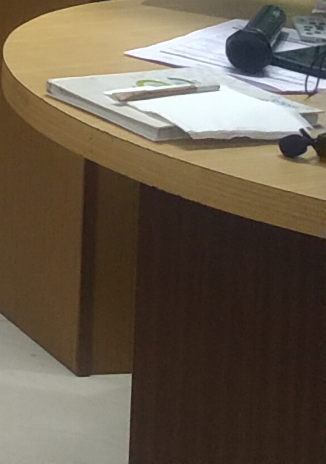
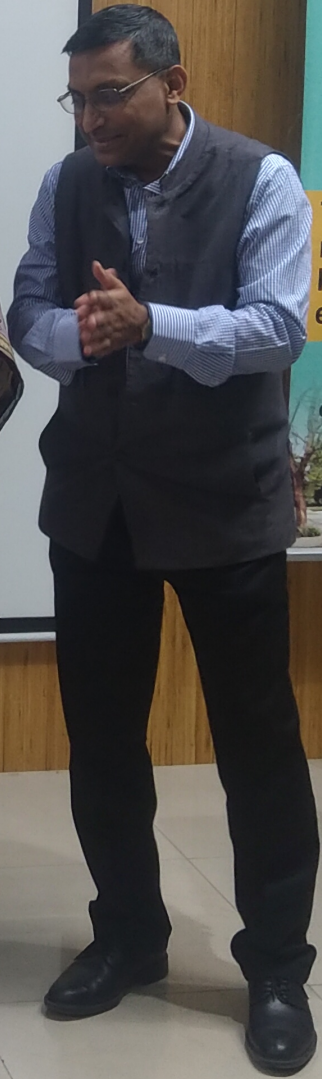
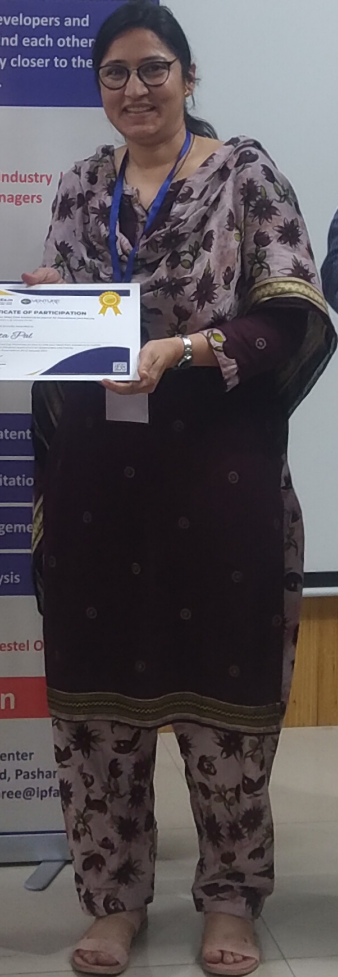
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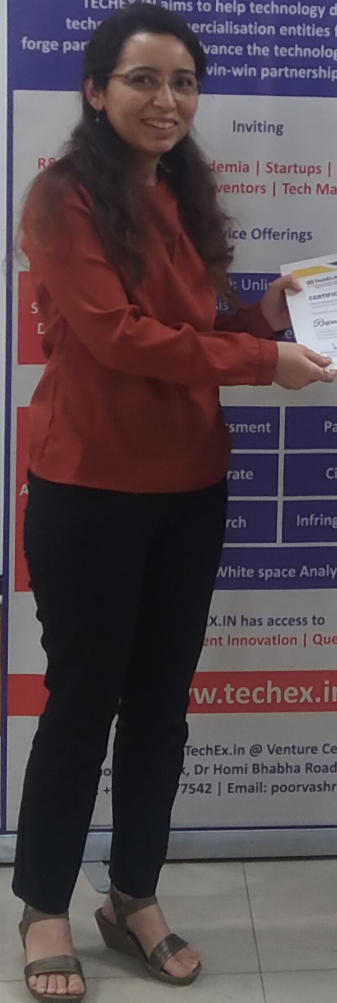
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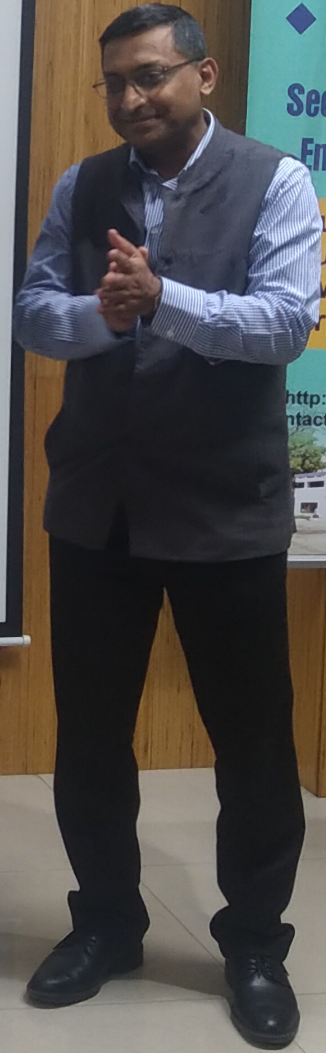
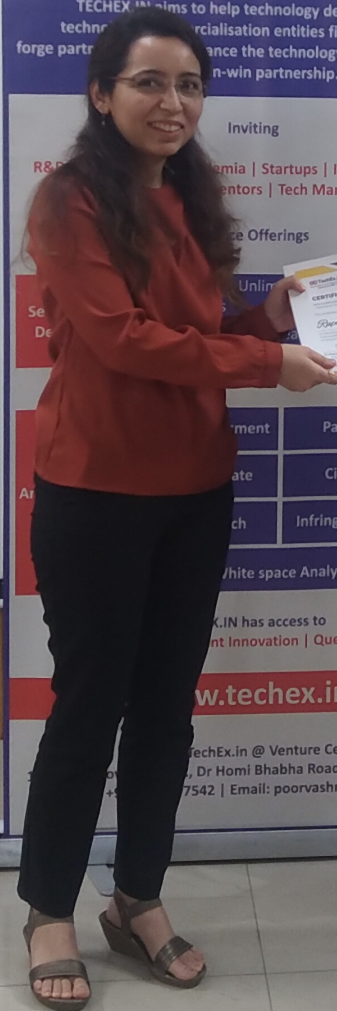
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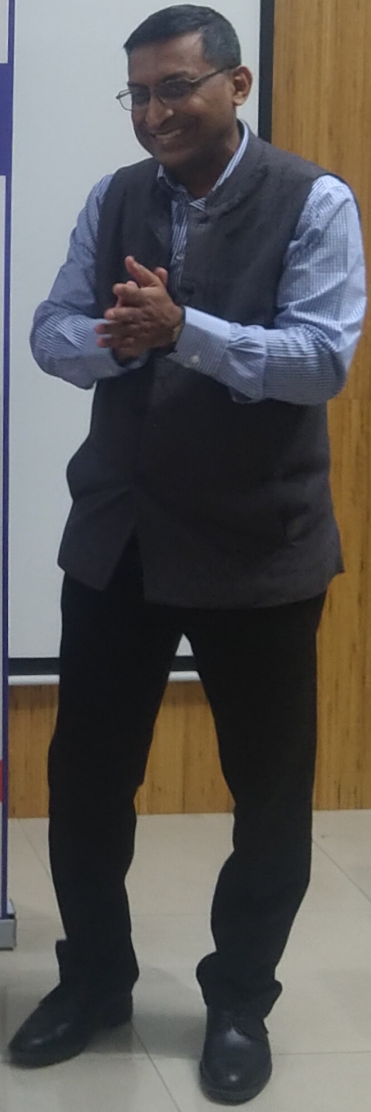
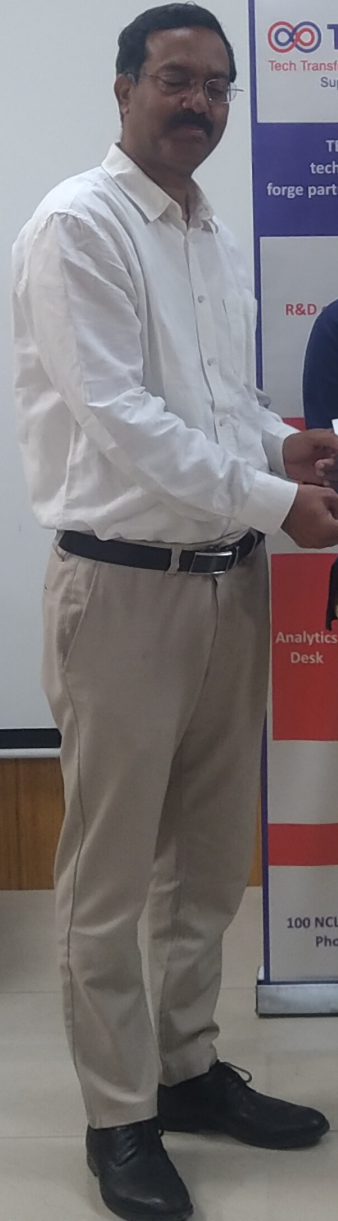
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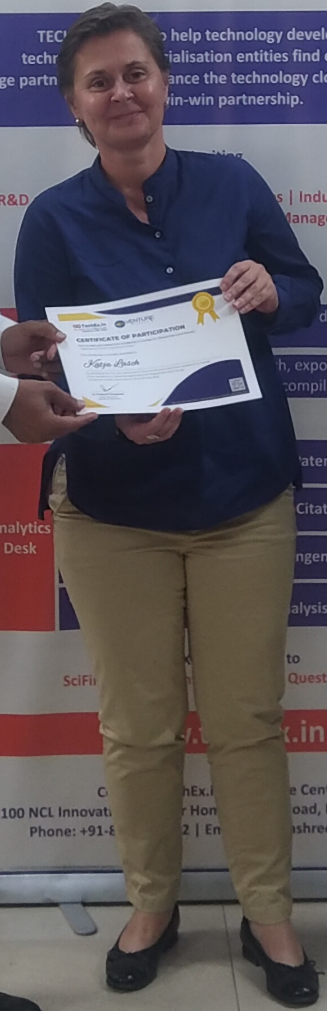
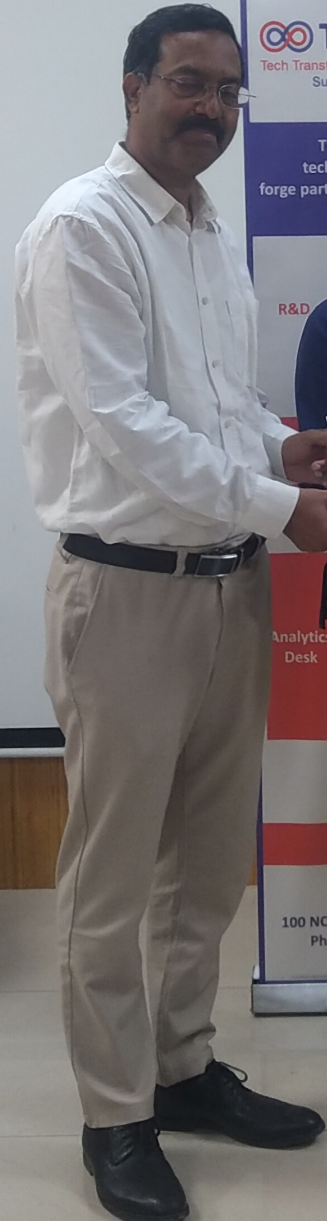
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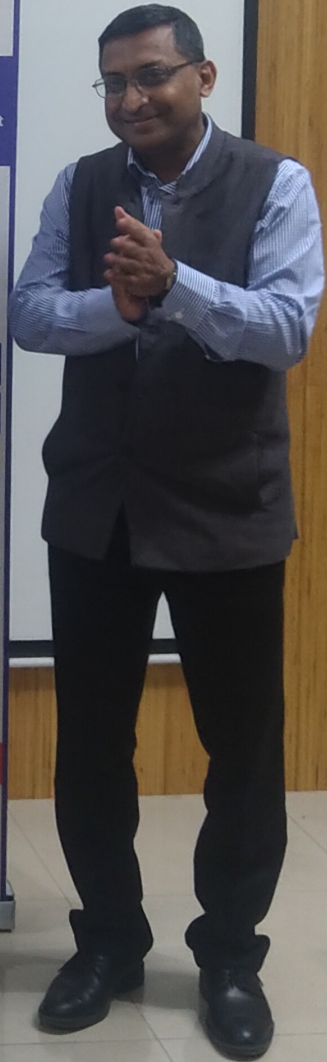
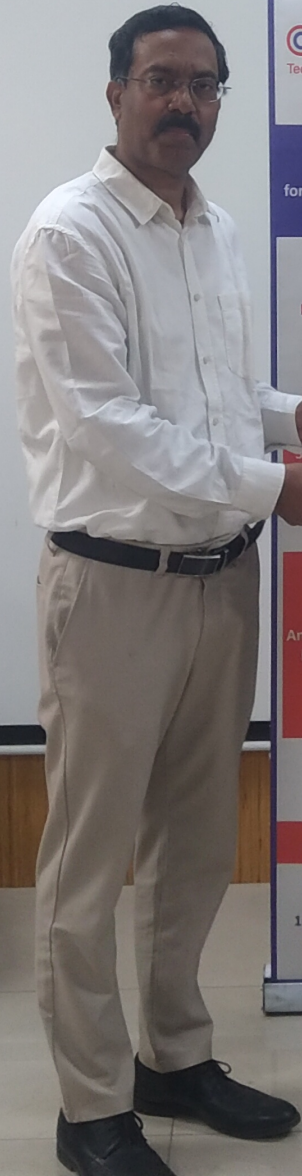
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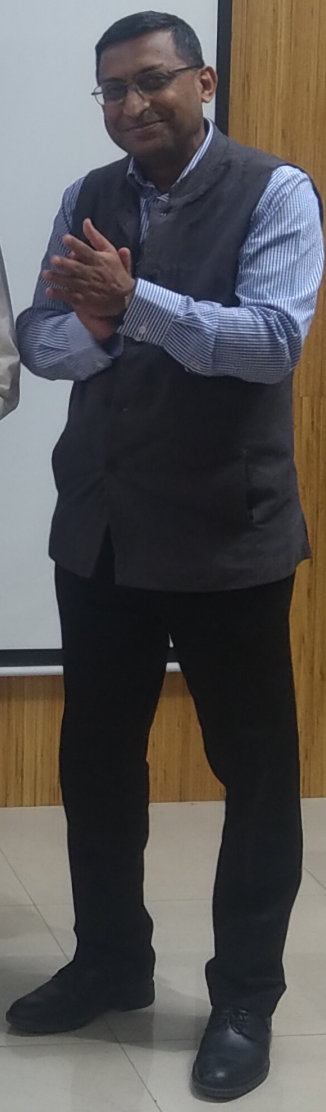
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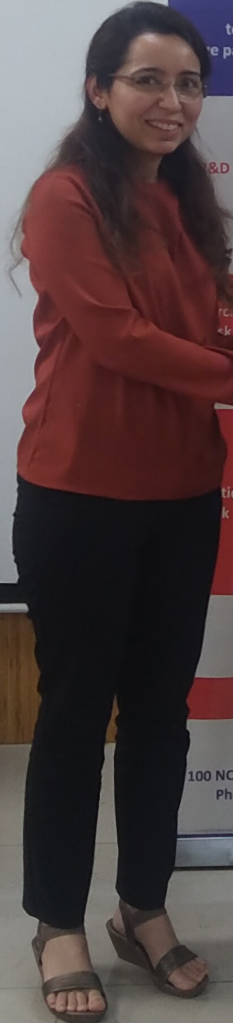
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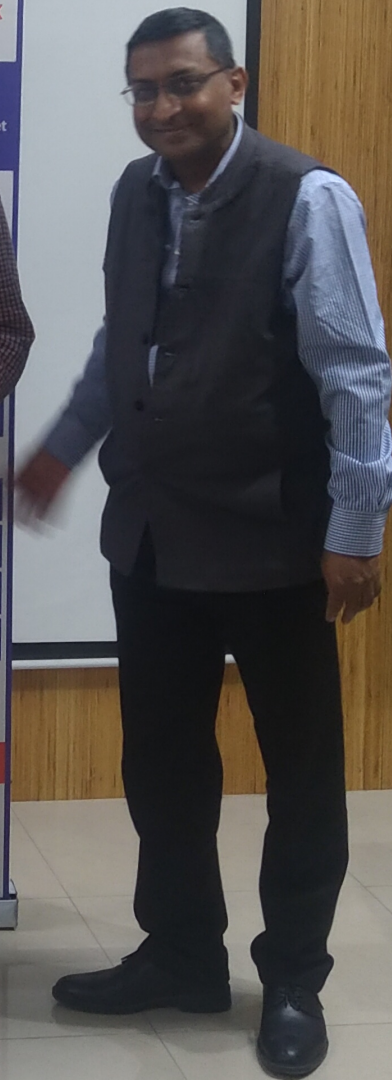
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- Example: Jatropha, Karanja, Animal Fat, Algae, etc.





References

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- ✓ R. Ravi and M.D. Janodia, Journal of the Knowledge Economy 13 (2022) 787-803.
- ✓ "Great Mistakes in Technology Commercialization," K. Parker and M. Mainelli, Z/Yen Ltd. The Journal of Strategic Change, Vol. 10, 2001.



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- ✓ M. Nandagopal, K. Gala and V. Premnath, ISB Conf Paper (2011)
- ✓ L.L.J. Meijer et al. Renew. Sust. Energy Rev. 112 (2019) 114-126.
- ✓ A. Mazurkiewicz and B. Poteralska. Procedia Engineering 182 (2017) 457 – 465.
- ✓ R. Ravi and M.D. Janodia. Journal of the Knowledge Economy 13 (2022) 787-803.
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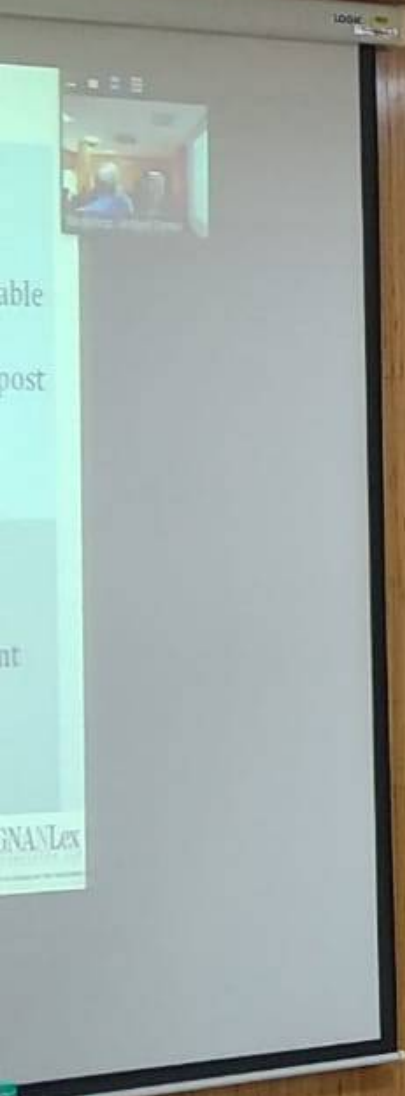
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- It is much harder than you expect
- It is difficult to get people's attention (even for a good technology)
- **ALWAYS** be marketing; key to success.

What has worked for us?

- Personal contacts
- Networks
- Leads from the inventor



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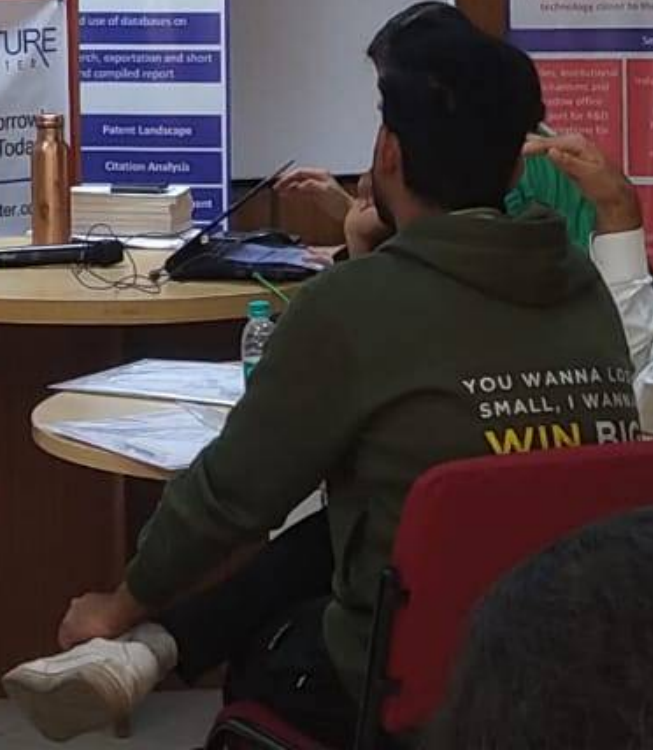
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Help technology developers and technology commercialization entities find each others | Forge partnerships and advance the technology closer to the market in a win-win partnership.

Service Offered

<p>Policies, institutional mechanisms and strategies office support like R&D organizations for provision management</p>	<p>Industry, academia technology partnership mechanisms, contract management</p>	<p>Technology transfer- deal structuring, agreements, valuation, negotiations, agreement management.</p>
<p>Intellectual Property Protection & Technology Marketing</p>	<p>Spin off and New Venture Creation</p>	<p>Technology incubating, open innovation, investment support</p>

www.techex.in

Contact: TechEx.in @ Venture Center
100 NCL Innovation Park, Dr. Homi Bhabha Road, Patlipan, Pune - 411 004
Phone: +91-7410045654 | Email: td@venturecenter.co.in





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 Tech Transfer Hub at Venture Center
 Supported by NBM - Birsa

TECHEX.IN aims to help technology commercialisation, forge partnerships and advance research in a win-win model.

Invited by:
 R&D organizations | Academia | Startups | Individual Inventors |

Service Offerings:

- Search Desk**
 - Do it Yourself (DIY): Unlimited search on first cum first basis
 - Expert Search: Expert run search with listing of relevant result set at a cost
- Analytics Desk**
 - Patentability Assessment
 - Freedom to Operate
 - State of Art search
 - White Paper

TECHEX.IN
 SciFinder | Derwent Inspec

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Contact - TechEx.IN
 100 NCL Innovation Park, Dr. Homi Bhabha Road, Patna
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MANAGING IP

Copyrights & Trademarks

- Starts with Disclosure/Expression
- May Apply for Registration anytime
- Plagiarism/Passing off action under Common Law possible even without registration.
- Infringements: suit/injunction: relief is available post registration
- Civil and Criminal Remedies

Patents & Designs

- No Disclosure prior to official filing for registration
- No Protection, if disclosed prior to filing for registration
- Protection will only be subject to filing the application first
- No relief / enforcement if not registered
- Technology enters into Public domain/Inventor pays for registration
- Infringements suit/injunction relief is available post registration
- Civil Remedies

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- Attract investment
- Create partnerships
- Scale up your business

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MANAGING IP

Patents & Trademarks
Apply with Disclosure/Expressions
Apply for Registration anytime
Passing off/Passing off action under Common Law available
without registration.
Injunctions suit/injunction relief is available, post
registration
Civil and Criminal Remedies

Copyrights & Designs
Disclosure prior to official filing for registration
Protection, if disclosed, prior to filing for registration
Action will only be - subject to filing the application/grant
of relief / enforcement if not registered
Technology enters into Public domain/becomes prior art
Injunctions suit/injunction relief is available, post
registration
Civil Remedies

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Targeted to professional
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Key elements of the supporting ecosystem

Startup India

<https://www.startupindia.gov.in/content/sih/en/startupgov/startup-recognition-page.html>

Registration	Details
Startup India Registration (Basic)	<ul style="list-style-type: none">• Eligibility for certain funding schemes – grants, seed funding• Enabling provisions for Angel/ VC/ FVC investments• Relaxations in public procurement• Self certification for compliance under: Labour laws, Environment Laws• Facilitation: Intellectual property• Ease of business: Company law• Tax exemption: See below.
Startup India Registration with tax exemption u/s 56	<ul style="list-style-type: none">• Post getting recognition a Startup may apply for Angel Tax Exemption.
Startup India Registration with tax exemption u/s 80 IAC	<ul style="list-style-type: none">• Post getting recognition a Startup may apply for Tax exemption under section 80 IAC of the Income Tax Act. Post getting clearance for Tax exemption, the Startup can avail tax holiday for 3 consecutive financial years out of its first ten years since incorporation.

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TechEx.In
Tech Transfer Inc. & Venture Center
Supporting India's Startups

INFORMATION SEARCH AND ANALYTICS DESK

TECHEX.IN aims to help technology developers and technology commercialisation entities find each other, forge partnerships and pursue technology closer to the market in a week.

engineers | Academics | Startups | Industry innovators
Entrepreneurs | Investors | Incubators | Business Managers

IP Databases on
Innovation and shared
intellectual capital

Patent Land
Classen An
er.co.in



Getting selected for implementing a Seed Fund



What do the funding agencies generally look for while sanctioning seed fund for incubators:

- ✓ Age of the incubator
- ✓ No of current / graduated incubatees
- ✓ Pipeline for investment – stage of your current incubatees
- ✓ Experience in managing funding programs – good track record
- ✓ Good reporting system
- ✓ Good mentoring capabilities
- ✓ Team in place to manage the investments including a CEO
- ✓ Impact generated by the existing portfolio is important for funding continuity

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INFORMATION AND ANALYTICS

TECHER.IN aims to help technology developers, technology commercialisation entities find each other, forge partnerships and advance the technology closer to market in a win-win partnership.

Inviting

AD to Academia | Startups | Industry
Individual Inventors | Tech Managers

Service Offerings

- 100% Unlimited use of database
- Expert run search, expert analysis
- Expert run search, expert analysis
- Expert run search, expert analysis

Assessment	Patent Law
Operate	Clustering
Search	Infringement
White space Analysis	

