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Licensed Field/Field of Use

- The subset of all the possible uses of the technology that the Licensee is getting rights to
 - State what is affirmatively included
 - State what is affirmatively excluded
 - e.g., any planned or previously granted fields of use
 - Reproduce the exact wording of the other affirmative grants
- Licensed Field shall include all products intended for human therapeutic and prophylactic use, excluding any products in which a DNA construct is introduced into a human patient using a viral vector or by direct injection of a DNA construct ("Gene Therapy")



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Licensed Field of Use

The subject of all the possible uses of the technology that the Licensee is getting rights to

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Temporary

- Don't include items that they are interested in
- Major investors
- US
- Europe
- Asia
- China
- India
- Start a cell?



Principles and Practices of Licensing

Fees, Royalties and Payments

- Royalty base
 - Net Sales of Licensed Products

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Principles and Practices of Licensing

Fees, Royalties and Payments

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 - Net Sales of Licensed Products
 - K&R deduction

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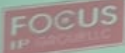
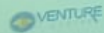
Agenda

Monday February 5

- Introduction and setting the context of the workshop
- Understanding technology licensing and how it works in practice
 - Tea / coffee
- Technology assessment: The First Look Report
 - Lunch and tour
- Anatomy of a licensing agreement and structuring of deals
 - Tea / coffee
- Socially responsible licensing of drugs, vaccines and devices

Tuesday February 6

- Technology valuation
 - Illustration of how financial terms of a license can be estimated
- Spinout creation
- Art of the Cap table



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In November 2021, MSD provided an update on the results of the MILES-COVID study of molnupiravir. In the study, molnupiravir reduced the risk of hospitalization or death from 8.7% (48/555) to 6.6% (40/605) in the molnupiravir group, a risk reduction of 24%. Nine deaths were reported in the control group and one in the molnupiravir group.

In December 2021, MSD received U.S. FDA Emergency Use Authorization for molnupiravir to treat mild to moderate COVID-19 in adults with positive results of direct SARS-CoV-2 viral tests in those at high risk for progression to severe COVID-19.

In July 2022, MSD and MPP signed an amendment to their license agreement including Thailand to the covered territory.

The license covers 136 countries.





Development)

- DETECTION OF SARS-COV-2 AND OTHER RNA VIRUS (Diagnostic)
- ELISA ANTIBODY TECHNOLOGY
- HIGH-THROUGHPUT DIAGNOSTIC TEST (Diagnostic)
- MVA-S(3P) (Vaccine Candidate)
- NEWCASTLE DISEASE VIRUS-LIKE PARTICLES DISPLAYING PREFUSION-STABILISED SPIKES (Vaccine Candidate)
- PARAINFLUENZA VIRUS 3 BASED VACCINE (Vaccine Candidate)
- PREFUSION SPIKE PROTEINS (Vaccine Development)
- PSEUDOTYPING PLASMID (Research Tool for Vaccine Development)

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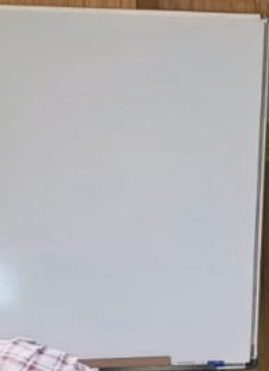
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Look Around – Industry Standards

Look Around – Industry Standards

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Look Around - Industry Standards/Comparables

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