

N&M - Program Objectives

Project supported based on need Analysis

	Vocative	Business	Strategic Services & Diagnostic
Industry	Aligning the program with the needs of the industry and the market.	Aligning the program with the needs of the industry and the market.	Aligning the program with the needs of the industry and the market.
Academics	Creation of a well-defined curriculum and delivery mechanism.	Creation of a well-defined curriculum and delivery mechanism.	Creation of a well-defined curriculum and delivery mechanism.
Faculty	Providing the necessary training and support to the faculty.	Providing the necessary training and support to the faculty.	Providing the necessary training and support to the faculty.
Students	Providing the necessary training and support to the students.	Providing the necessary training and support to the students.	Providing the necessary training and support to the students.
Industry	Providing the necessary training and support to the industry.	Providing the necessary training and support to the industry.	Providing the necessary training and support to the industry.
Government	Providing the necessary training and support to the government.	Providing the necessary training and support to the government.	Providing the necessary training and support to the government.
Other Stakeholders	Providing the necessary training and support to other stakeholders.	Providing the necessary training and support to other stakeholders.	Providing the necessary training and support to other stakeholders.

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NATIONAL BIOPHARMA MISSION

Role of NBM-BIRAC in building capacity in academic institutions in Technology Transfer

Industry-Academia Collaborative Mission for Accelerating Discovery Research to Early Development For Biopharmaceuticals-

“Innovate in India (i3) Empowering biotech entrepreneurs & accelerating inclusive innovation”





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What Do We Mean by a License Anyway?

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TechEd



Technology Transfer for Academic Institutions

Royalty Payments

- Three basic types of payment:
 - Fixed lump sum payments
 - Single payments we get as long as the license is in effect
 - Upfront fee, annual maintenance fee, annual milestone royalties
 - Contingent lump sum payments
 - Single payments we get if certain things happen
 - Patent royalties, development milestones, sales milestones, equity liquidation, sublicense payments
 - Share the **business** in % of the technology as it's developed
 - Running royalties
 - Payments that depend on the extent of licensee's use of the licensed technology
 - Some payments are made pre-commercialization, some after

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