







Half Day Invite Only Workshop on

Intellectual Property Valuation for Academic Institutions

- A Workshop by Dr Ashley Stevens, D. Phil. (Oxford), CLP, RTTP -

Organized by TechEx.in, Venture Center

Gains	• Learn IP valuation from a senior global expert (Dr Ashley Stevens from Boston, USA)	
Organized by	TechEx.in, Regional Tech Transfer Office at Venture Center, Pune	
Supported by	 National Biopharma Mission (https://birac.nic.in/nationalbiopharmamission.php) Venture Center, Pune (www.venturecenter.co.in) BIRAC (https://birac.nic.in/index.php) 	
For whom	 Technology Managers Research Managers or Business Development Managers in Academia and R&D institutions Incubation Managers Inventors from Research and Academic Institutions 	
When	Saturday, 03 February 2024 9:30 AM to 1:00 PM	
Where	Session will be held in offline mode at Venture Center campus Lecture Theater, 900 NCL Innovation Park, Pune	
Contact	Technical queries: Mugdha Lele 7410045652 <u>mugdha@venturecenter.co.in</u> Registration queries: Vineet Joshi <u>vineet.joshi@venturecenter.co.in</u>	
Registration	The workshop is free, but by invitation only. You can express your interest to participate here: https://docs.google.com/forms/d/e/1FAIpQLSeBxDQIY65LInU1Odfx9O0ZrFcUUal5xN3Y-Rzw Z-XuJTv5sg/viewform?usp=sf_link Note: Organizers reserve the right to select participants so as to maximize learning and networking opportunities for the group. Only registered participants will be allowed to participate in the event.	









Introduction

Elevate your expertise in intellectual property (IP) valuation through our concise half-day workshop, "Intellectual Property Valuation for Academic Institutions." Tailored for technology transfer professionals (TTPs), this session aims to empower participants with essential tools for securing equitable compensation for their institution's intellectual property.

Key Objectives:

- 1. Principles of Technology Valuation: Gain a comprehensive understanding of the fundamental principles governing technology valuation.
- 2. Terms and Techniques: Familiarize yourself with the common terms and techniques inherent in IP valuation, enhancing your proficiency in daily tasks.
- 3. Tools and Resources: Acquire practical tools and resources for the effective valuation of specific technologies, fostering hands-on experience.
- 4. Real-world Examples: Explore real-world examples, drawing insights from successful IP valuations to inform strategic decision-making.

This workshop serves as a strategic investment for technology transfer professionals, providing them with the knowledge and confidence required to navigate the intricate realm of IP valuation within academic institutions.

Workshop includes

- Free membership in mailing list to follow-up on program and intimation of relevant events/ funding opportunities from Venture Center.
- Guided Tour of Venture Center.
- Access to presentations and resources via a restricted website.
- Tea/Coffee and snacks

Workshop excludes

- Travel, local transport and accommodation.
- Breakfast, Lunch and dinner.









Event Schedule			
Time	Duration	Торіс	Lead Speaker
0915-0930	15 min	Registration	
0930-1100	90 min	 Session 1: Introductory Remarks: Role of NBM-BIRAC in facilitating tech transfer and valuation in Academic institutions Introduction and setting the context of the workshop Financial components of a License Principles of Valuation of IP and Intangible Assets 	Vinita JindalPremnath VAshley Stevens
1100-1130	30 min	Tea/ Coffee	
1130-1300	90 min	 Session 2: Overview and introduction to valuation methodologies Practical insights and tips 	Ashley Stevens
1300 onwards		Tour of Venture Center facilities	









Lead Faculty	
	Ashley Stevens Scientist, Biotech Startup Founder, Technology Transfer Specialist, Author and Lecturer Consultant at CARB-XI Winchester, Massachusetts, United States Led Office of Technology Transfer at Boston University, USA Ex Director of the Office of Technology Transfer at the Dana-Farber Cancer Institute Ex President of USA's Association of University Technology Managers Scientist, Biotech Startup Founder, Technology Transfer Specialist, Author and Lecturer Consultant at CARB-XI Winchester, Massachusetts, United States
	For 15 years, Dr. Stevens led Boston University's Office of Technology Transfer. He then became Special Assistant to the Vice President for Research for two years before retiring from full time employment at BU. Before joining Boston University, he was Director of the Office of Technology Transfer at the Dana-Farber Cancer Institute, a teaching affiliate of the Harvard Medical School. During his tenure at Boston University, the Office of Technology Development spun out over 50 companies based on the University's research, a number of which raised substantial amounts of capital, and the University's licensing income climbed steadily. Previously, Dr. Stevens worked in the biotechnology industry for nearly ten years. He was a co-founder of Kytogenics, Inc., was co-founder of Genmap, Inc., and was Vice President of Business Development for BioTechnica International. Dr. Stevens publishes and lectures frequently on many aspects of technology transfer, including the Bayh-Dole Act, the economic impact of technology transfer and its role in economic development, the contribution of academia to the discovery of new drugs and vaccines, the role of technology transfer in global health and technology Managers (AUTM) 2007 Annual Meeting and became President of AUTM in March 2010. He is also active in the Licensing Executives Society and the MassBio. Dr. Stevens holds a Bachelor of Arts in Natural Sciences, a Master of Arts and a Doctor of Philosophy in Physical Chemistry from Oxford University. He is a Certified Licensing Professional and a Registered Technology Transfer Professional.

Speakers



Vinita Jindal

Chief Manager, IP & Technology Management, Biotechnology Industry Research Assistance Council (BIRAC)

Dr. Vinita Jindal is working as Chief Manager IP & Technology Management at Biotechnology Industry Research Assistance Council (BIRAC), A Government of India Enterprise. She holds a doctorate in Plant Sciences. She was awarded the DST Women Scientist Fellowship in the area of Intellectual Property Rights. She is a registered Patent Attorney at Indian Patent Office (IPO) and Registered Technology Transfer Professional (RTTP) and has over 13 years of experience in Intellectual Property & Technology Management. At BIRAC, she is involved in carrying out the Patent searches, analysis, and mentors the start-ups on IP & technology transfer and commercialization. She was also selected for Technology Transfer Course-2013 offered under Khorana Program which is sponsored by Department of Biotechnology (DBT), Government of India at University of Wisconsin-Madison (UW). Prior to working in BIRAC, she has had experience in different law firms like Lakshmikumaran & Sridharan and Jafa & Javali.









Venture Center Team	(in alphabetical order of their last name)
	Mugdha Lele
	Head – Social Innovations, Venture Center
	Mugdha is a Ph.D from School of Health Sciences, University of Pune and has teaching and research experience in a State Government medical university. At Venture Center, she is responsible for driving the Social Innovations and related activities and is responsible for providing technical mentoring for incubatees at Venture Center. Mugdha has been a Fellow of the Chevening Rolls Royce Science, Innovation, Policy and Leadership Programme (CRISP) at the Said Business School, University of Oxford, UK in 2016. In 2018 she has also been part of the Aritra Accelerator Program for Leadership in the Social Sector at IIM Bangalore with Phicus Solutions and Dr. Reddy's Foundation. She is interested to drive programs which support development of novel technology solutions for impact in the social sector.
	Siddhi Mukhedkar
	Associate – Outreach and Technology Connects, Venture Center
	Siddhi is M tech. Biotechnology from Institute of Bioinformatics and Biotechnology, Savitribai Phule Pune University. As part of the TechEx.in team at Venture Center, she is involved in technology scouting and lead generation activities, building industry academia relationships, technology showcases and matchmaking initiatives and various awareness events in the innovation management domain.
and a second second second	Sharvari Naik
	Senior Associate – Outreach and Technology Connects, Venture Center Sharvari is M.Sc. Biotechnology from Institute of Bioinformatics and Biotechnology, Savitribai Phule Pune University. As part of the TechEx.in team at Venture Center, she is involved in technology scouting and lead generation activities, building industry academia relationships, technology showcases and matchmaking initiatives and various awareness events in the innovation management domain.
	Kavita Parekh
0	Associate Manager - Technology Connects, Venture Center
	Kavita is currently Associate Manager - Technology Connects at Venture Center. She is a doctorate from School of Health Sciences, University of Pune and has teaching and research experience of more than 11 yrs. She has industry experience of working with biomarkers for cancer and her research interests are in molecular diagnostics. At Venture Center, she is responsible for technology marketing and lead generation activities. She also identifies Tech partners in academic and research institutes.
TODAY BEEDING TOMOMOUNTS	Manisha Premnath
Processor Processor	Chief Operations Officer, Venture Center Manisha is Chief Operations Officer, Venture Center. Dr. Manisha holds a Ph.D in Biotechnology from University of Pune and Post-doctoral training from University of Cambridge, UK. She has been a Chevening Rolls Royce Science, Innovation, Policy and Leadership Programme (CRISP) Fellow at the Said Business School, University of Oxford, UK during 2015 where she had the opportunity to study technology innovation ecosystems. She has research experience in









biotechnology, microbiology, fungal biotechnology, molecular biology and molecular virology. She has experience in planning and setting up of advanced scientific facilities and program management.
Premnath V
Director, Venture Center Head, NCL Innovations
Premnath is Head, NCL Innovations at CSIR-NCL and Founder Director, Venture Center (National award winning inventive enterprises and deep tech incubator). Dr Premnath is a technology developer, innovation and incubation manager, startup mentor and a co-founder of 2 medtech startups. One of his inventions a breakthrough material for hip and knee joint replacements — has been implanted in more than a million patients worldwide. Another technology for porous maxillo-facial implants has been implanted in thousands of patients in India and abroad. He has provided leadership for teams that have won National awards for technology development, intellectual property management and business incubation. He is chemical engineer and an alumnus of MIT in the US, IIT-Bombay (Distinguished Alumnus, 2022) and has been a Chevening Technology Enterprise Scholar in Cambridge, UK.









Organized by	
CONTECTION Tech Transfer Hub at Venture Center Supported by NBM - BIRAC	<u>TechEx.in</u> is a Technology Transfer Hub operated by Venture Center, Pune, India and supported by the National Biopharma Mission, BIRAC (Govt of India). TECHEX.IN aims to help technology developers and technology commercialization entities find each other's, forge partnerships and advance the technology closer to the market in a win-win partnership. In this mission, TECHEX.IN will build upon learning's, methods and experiences of NCL Innovations (department of CSIR-NCL championing innovations), IPFACE (IP Facilitation Center) and Venture Center (technology business incubator). The TechEx.in is based in the western part of India. While its focus is on organizations in Maharashtra, Gujarat and Goa states of India, it welcomes technology developers and technology commercialization entities from any part of the world.For more information please visit: www. techex.in

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birac Ignite Innovate Incubate	Biotechnology Industry Research & Assistance Council (BIRAC)is a new industry-academia interface and implements its mandate through a wide range of impact initiatives, be it providing access to risk capital through targeted funding, technology transfer, IP management and handholding schemes that help bring innovation excellence to the biotech firms and make them globally competitive. For more information, visit: <u>www.birac.nic.in</u>	
NATIONAL BIOPHARMA MISSION successfe in: Rudia for inclusionale (22)	National Biopharma Mission (NBM) is a Mission of the Government of India approved by the Cabinet for implementation in May 2017. The NBM's mission is to make India a hub for design and development of novel, affordable and effective biopharmaceutical products and solutions. The NBM has an allocation of US\$ 250 million and is jointly funded by the Government of India and the World Bank in equal measure. The NBM is officially known as "An Industry-Academia Collaborative Mission of Department of Biotechnology (DBT) for Accelerating Early Development for Biopharmaceuticals". ; Biotechnology Research Assistance Council (BIRAC) is the implementation partner of the Government of India for the Mission. For more information: visit: <u>https://birac.nic.in/nbm/</u>	
	Entrepreneurship Development Center (Venture Center) – a CSIR initiative – is a Section 25 company hosted by the National Chemical Laboratory, Pune. Venture Center strives to nucleate and nurture technology and knowledge-based enterprises by leveraging the scientific and engineering competencies of the institutions in the Pune region in India. The Venture Center is a technology business incubator supported by the Department of Science & Technology's National Science & Technology Entrepreneurship Development Board (DST-NSTEDB). Venture Center's focuses on technology enterprises offering products and services exploiting scientific expertise in the areas of materials, chemicals and biological sciences & engineering. For more information, visit: <u>http://www.venturecenter.co.in/</u>	