





Match Maker/ Renewable Chemicals & Materials/ 16 Apr 2021

Microbial cetearyl alcohol for cosmetic & pharmaceutical applications

Lead Inventor: Dr Syed Shams Yazdani

Organization: ICGEB

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What is Cetearyl (Cetostearyl/Cetylstearyl) Alcohol ?

Synonyms:

- Cetostearyl alcohol
- Cetylstearyl alcohol
- C 16-C 18 alcohol

Forms:

- White waxy solid
- Liquid

Usage and price:

- Used < 3-5% in formulation
- Wholesale > Rs 110-150/kg

By sources:

- Synthetic
- From animal sources
- From plant oils
- Microbial

Mixture:

- Cetyl (C 16) alcohol or hexadecan-1-ol
- Stearyl (C 18) alcohol or octadecan-1-ol

Uses:

• Opacifying agents (ex shampoos)

- Emollient or moisturizer
- Emulsifier
- Viscosity agent/ thickener
- Lubricant

C16 alcohol at RT:

Waxy white solid or flakes

Sources of C16 alcohol:

- Whales
- Palm oil, coconut oil

Commercial mixtures:

- C16:C18 is 50:50 (most common)
- C16:C18 is 30:70
- C16:C18 is 70:30

Industries:

- Food Industry
- Cosmetics Industry (skin creams/ lotions)
- Pharmaceutical Industry as excipient (not API)

C18 alcohol at RT:

White granules or flakes

Sources of C18 alcohol:

• Coconut & palm kernel oil

Specs & Compositions: Commercial Cetearyl Alcohol

Parameter	Cetearyl Alcohol NF (70:30)	WILFAROL 1618 (50:50)	WILFAROL 1618 (30:70)
Specifications:			
Acid value (mg KOH/g)		0.1 max	0.1 max
 Saponification value (mg KOH/g) 		1.0 max	1.0 max
Iodine value (% I2 absorbed)		1.0 max	1.0 max
Hydroxyl value (mg KOH/g)		210-225	210-225
Composition:		Most popular!	
Fatty alcohols		99% min	99% min
• C16	~ 70%	45-55%	22-32%
• C18	~ 30%	45-55%	66-76%
• C12, C14		3 max	3 max
Others		3 max	3 max
Moisture		0.1 max	0.3 max



Source: https://heess.all.biz/en/cetylstearyl-alcohol-5050-and-3070-g8266275

The Opportunity: Microbial Cetearyl Alcohol

Cetearyl alcohol is a well known and accepted ingredient in cosmetics and personal care, pharmaceuticals and food industries with an established market demand and a stable industry landscape (with end-product manufacturers and raw material suppliers). Wholesale price realization of cetearyl alcohol is a minimum of Rs 110-150/kg and go up to Rs 5000/kg

The key drivers for *microbial production of Cetearyl alcohol* are:

- Desire to reduce plant sources like palm oil to *reduce deforestation* and loss of tree cover; Position this as a value for customers especially in the specialty cosmetics and personal care space where customers place a premium on environmental sustainability and natural products.
- Desire to avoid animal sources or synthetic sources
- Desire to reduce risks of price fluctuations related to palm oil trading dynamics
- Desire to get the Cetearyl Alcohol in a clean, *environmentally safe process* without use of harmful chemicals or heavy metals as catalysts.

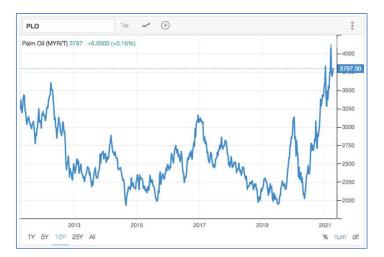
The mega trends



Articles / Sharing beauty with all / Achieving "zero Deforestation"

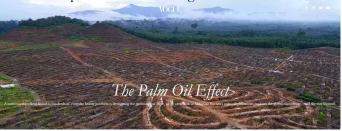
L'Oréal has set very ambitious targets leading to a sustainable transformation of its entire business and value chain. One of these targets is a "Zero Deforestation Policy", published in 2014.

Zero Forestation Policy of L'OREAL https://www.loreal.com/en/articles/sharing-beauty-with-all/achieving-zero-deforestation/



Price fluctuation in Palm Oil prices https://tradingeconomics.com/commodity/palm-oil

A common ingredient found in hundreds of everyday beauty products is devastating the environment.



Who should be interested and why?

Who?	Why?
Manufacturers of cosmetic, personal care, pharmaceutical (lotions, creams), food products that use cetearyl alcohol	 New value proposition for customers Source of competitive edge
Manufacturers of cetyl and stearyl alcohol	 New grades of cetearyl alcohol to meet needs of buyers Source of competitive edge
Manufacturers of bio-synthesized value added chemicals	 New products and forays into new markets Opportunity for startups to disrupt markets & displace incumbents

About the technology

Process features:

Product features

By products -- minimal

- Bioengineered E.coli for production of CA
 - Novel method for synthesis of cetearyl alcohol using fermentation technology -> Renewable source
 - Carbon source: Glucose -> Environmental friendly and sustainable

Highly (99%) pure form of Cetearyl alcohol

Expected yield: 10-15%

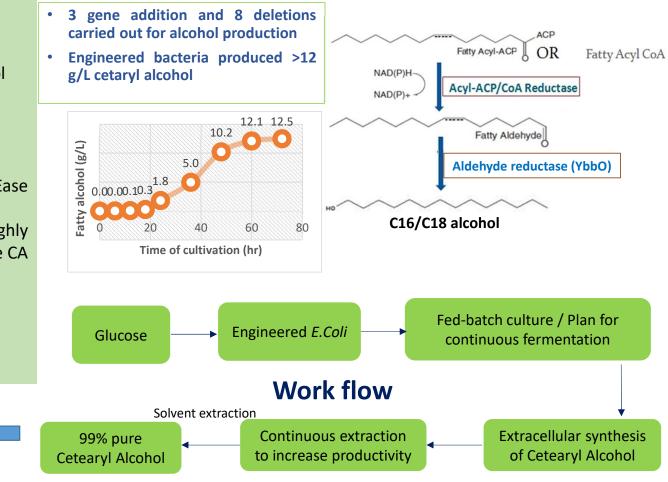
> 85% Cetearyl Alcohol

increased to 200.

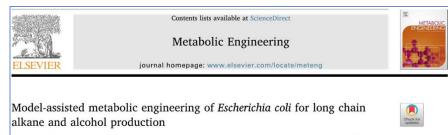
Current OD: 30/40; expected to be

- ◆ Extracellular synthesis of cetearyl alcohol → Ease of extraction
- Uniform and consistent product quality
 Highly
 pure CA

Microbial engineering to produce alcohol



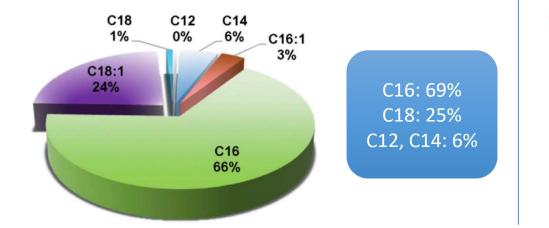
Illustrative Cetearyl alcohol compositions demonstrated



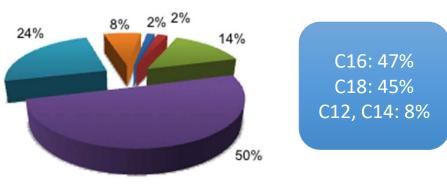
Zia Fatma^{a,c}, Hassan Hartman^d, Mark G. Poolman^d, David A. Fell^d, Shireesh Srivastava^{b,c}, Tabinda Shakeel^{a,c}, Syed Shams Yazdani^{a,c,+}

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^d Dearment of Biological and Medical Sciences, Oxford Brooks: University, Oxford, UK





■C10 ■C12 ■C14 ■C16 ■C18:1 ■C18



Current status

Technology status:

- Demonstrated at lab scale; 5 L fermenter
- Patent protected

Patents:

- Priority document: 4260/DEL/2015 (23 Dec 2015)
- Coverage: IN
- Status: FER Response Submitted (Application Pending)

Publications:

- Identification of long chain specific aldehyde reductase and its use in enhanced fatty alcohol production in *E. coli*. Zia Fatma, Kamran Jawed , Anu Jose Mattam , Syed Shams Yazdani, Metab Eng 37 (2016), 35-45.
- Model-assisted metabolic engineering of *Escherichia coli* for long chain alkane and alcohol production. Zia Fatma, Hassan Hartman, Mark G Poolman, David A Fell, Shireesh Srivastava, Tabinda Shakeel, Syed Shams Yazdani, Meab Eng 46(2018), 1-12

Team & organization



Lead Scientist: Dr Syed Shams Yazdani

- **Coordinator** of the DBT-ICGEB Centre for Advanced Bioenegry Research, ICGEB, Delhi
- **Group Leader**, Microbial Engineering Group, , ICGEB, Delhi

Expertise: Microbial Engineering, Synthetic Biology, Biofuels





- Established under UNIDO in 1983, the ICGEB is a unique, autonomous, Intergovernmental Organisation, with biotech labs in Italy, India, and South Africa.
- DBT-ICGEB Centre for Advanced Bioenergy Research was established in March 2012
- Key assets and strengths of Dr Shams Lab:
 - 10 Indian patents filed , 3 granted US patents, 1 granted China patent; More than 60 publications in biofuels, fatty alcohols from non-crude carbon source.
 - Team strength: 58
 - Well equipped labs and analytical facilities
 - 20 L fermenter facility for validation
 - Mass Spectrometer
 - Multi vessel fermentation system
 - ◆ HPLC and Gas chromatography
 - ◆ Industry Project /Tech transfer
 - Project undertaken with various oil companies
 - Enzyme based technology Transferred and scaled-up

Next Steps

- The team has developed the background science, demonstrated lab scale processes and proof-of-concept. The team understands how the process can be modified to get desired products.
- The next phase will be to work closely with industry partners to
 - Define techno-commercial specifications for the product and process of interest.
 - Optimize process to meet industry requirements
- Scale-up, further optimization to meet end-customer needs, testing and certifications.

Seeking:

- Industrial partners interested in technology licensing
- Industrial partners interested in sponsoring further technology advancement and scale-up
- Industrial partners interested in raising 3rd party funds for a collaborative project.
- Industry interested in tapping scientist capabilities as an expert/ consultant.
- Startup founders who leverage the core capability to identify many more market opportunities in a) cosmetics & personal care products segment, b) synthetic biology companies







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References> Market data

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- 2. <u>https://www.openpr.com/news/2104626/cetearyl-alcohol-market-2020-global-market-size-share</u>
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